



NATIONAL

PEANUT

BUYING POINTS

Association

The Impact of the Peanut Genomics Initiative on Cultivar Development

National Peanut Buying Point Association
February 2024

Peanut Genome Initiative

5 years

6 million

- Growers
- Shellers
- Manufacturers

Development of Molecular Markers for MAS



MAS ≠ GMO

Outline

Some Early History

A Few Examples of
Success

Impact on Our
Breeding Program

Early History

Primary Goal: Develop MAS
methodologies that lead to
improved cultivars.

Approach:

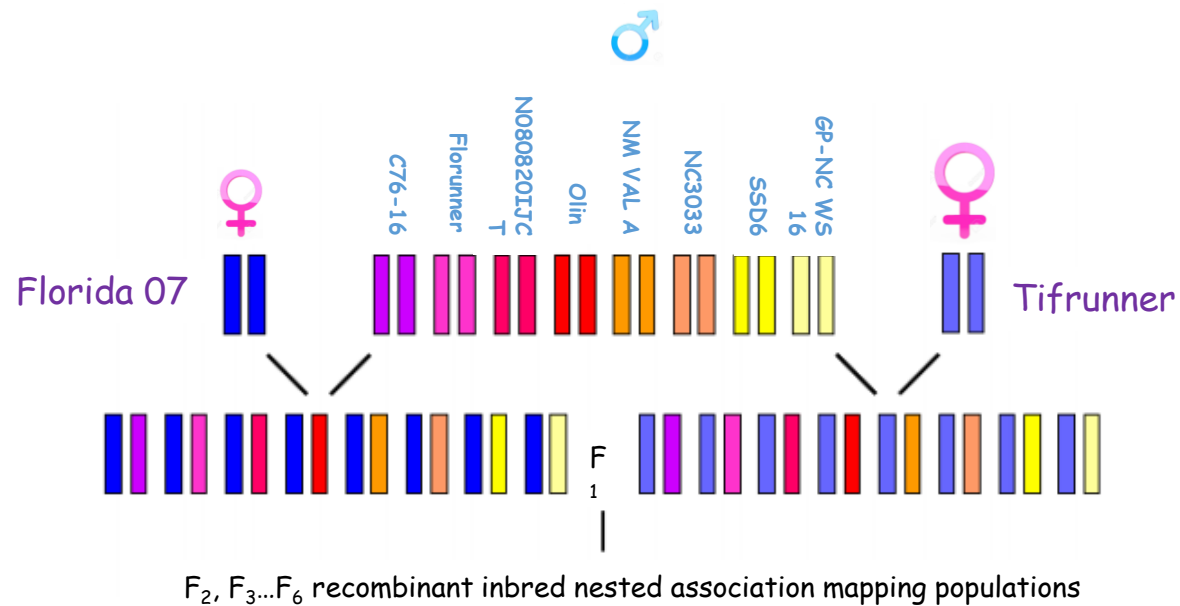
**Develop
Structured
Populations**

Genotype

Phenotype

CAP = NAM (nested association mapping population)

- CAP stands for "coordinated agricultural project" USDA NIFA 2007
- Led by Steve Knapp and breeders from most peanut growing states
 - To facilitate mapping economically important traits
 - Enhancing marker assisted breeding



Attributes for Parents of 16 RIL Populations

Parent	Common or Unique Parent	Market Class	Oleic Acid	TSWV	Early Leaf Spot	Late Leaf Spot	White Mold	Sclerotinia	CBR
Tifrunner	Common	Runner	L	R	MR	MR	S	U	U
Florida-07	Common	Runner	H	R	S	S	MR	U	U
N08082oIJCT	Unique	Virginia	H	MR	MS	U	U	MR	MR
C76-16	Unique	Runner	L	MR	U	U	U	U	U
NC3033	Unique	Virginia	L	HS	MR	HS	R	U	HR
NM Valencia A	Unique	Valencia	L	S	S	S	HS	HS	U
OLin	Unique	Spanish	H	MS	S	S	U	R	U
SSD6	Unique	Exotic	L	HR	U	U	U	U	U
SPT 06-6	Unique	Exotic	L	U	HR	HR	U	U	U
Florunner	Unique	Runner	L	HS	S	S	S	S	S

Nested association mapping population size

	Tifrunner		Florida-07
NM Valencia A	76		270
Olin	161		190
N080820IJCT	398		247
SSD6	427		66
NC3033	375		394
Florunner	376		460
GP-NC WS16	394		381
C76-16	389		266
Total		4870	

Phenotyping Efforts



- C. Corley Holbrook
- Tim Brenneman
- Mark Burow
- Chris Butts
- Steven Cannon
- Carolina Chavarro
- Ye Chu
- Josh Clevenger
- Renje Cui
- Albert Culbreath

- Baozhu Guo
- Thomas G. Isleib
- Scott Jackson
- Craig Kvien
- Marshall Lamb
- Samuele Lamon
- Peggy Ozias-Akins
- Sara Beth Pelham
- Tom Sinclair
- Barry Tillman

Examples of Success

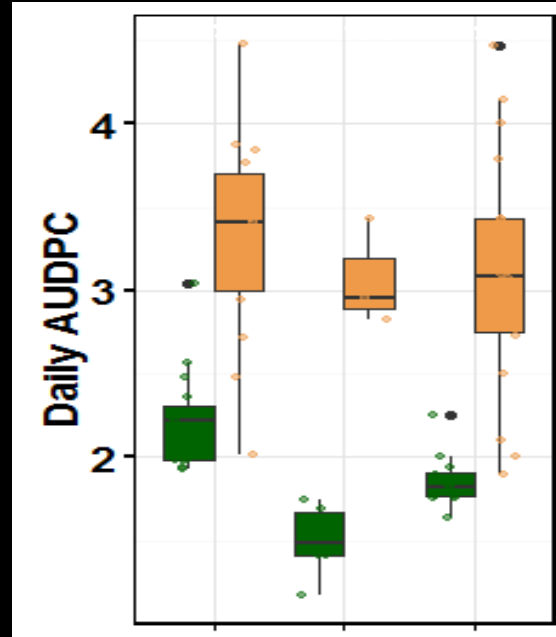
Mapping population for LLS resistance



Non-sprayed field of C1801 population
quantitatively segregating for LLS resistance

Major QTL's for resistance to early and late leaf spot were identified on chromosome 3 and 5.

Late leaf spot resistance QTL validation with marker selected RIL Isleib's advancement



Selected Bulks

Check varieties

Marker selected



Resistant



Susceptible

Marker selected resistant lines



C1801_I_1250

Marker selected susceptible lines



C1801_I_1290



C1801_I_1314



C1801_I_1331

QTL-seq-Late Leaf Spot

3 QTLs

Validated

Implemented in breeding
program

Release of TifGP-5 and
TifGP-6
Chu et al. 2022

Release of TifGP-3 and TifGP-4

Holbrook et al. 2022

**White
Mold
C1799 =
Tifrunner x
NC 3033**

Tifton, GA

Marianna, FL

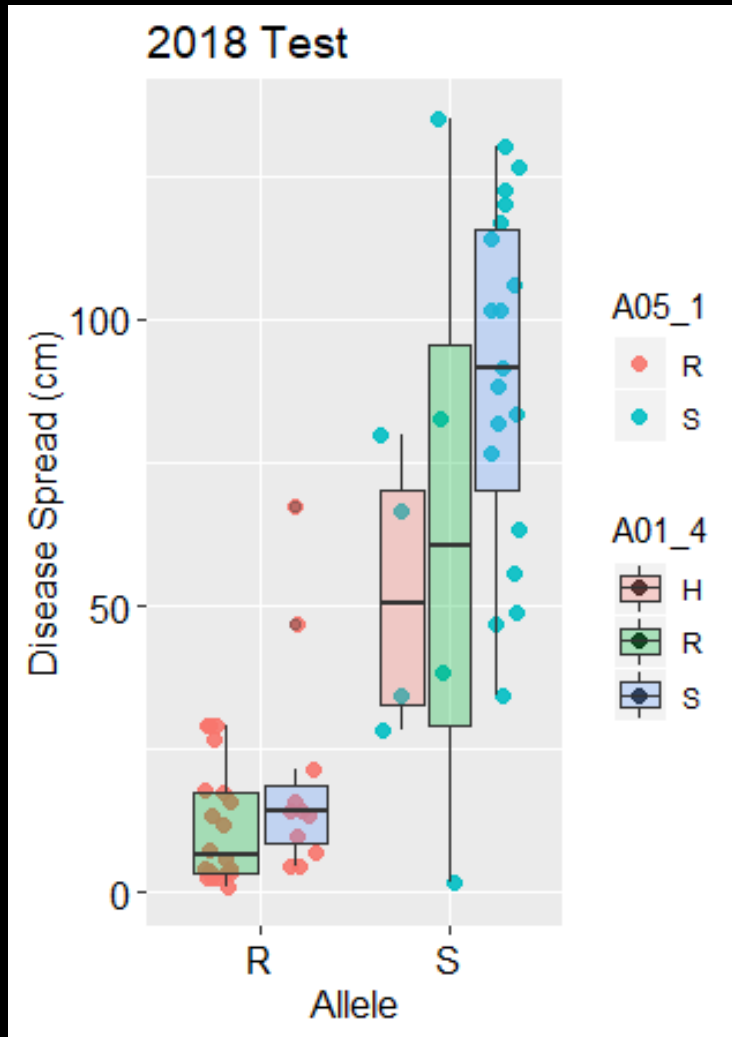
QTL - seq

QTL Seq.

Resistant QTLs
identified on
chromosome 1 and 5.

Used to select
resistant and
susceptible RILs.

Using sequencing technology effectively



Susceptible

Resistant



Release of TifGP-7
Chu et al. (In Review)

Impact on Our Breeding Program

Use of Marker Assisted Selection in the USDA/UGA Breeding Program

2008 – Tifguard released – Strictly conventional breeding

2008 – 50 Samples for MAS

2009 – 2012 – 1,000 Samples for MAS

2013 – 4,000 Samples for MAS

2014 – 7,000 Samples for MAS

2015 – 10,000 Samples for MAS

2016 – 10,000 Samples for MAS with additional markers

2017 – 10,000 Samples for MAS – Seed Chipping

2018 – 15,000 Samples for MAS – Seed Chipping and additional markers.



Nematode
& High Oleic

Using MAS
for:

Resistance to
Nematode

Resistance to
Leaf Spot

Resistance to
White Mold

Resistance to
TSWV

Resistance to
Peanut Smut

Oleic/Linoleic
Ratio

Markers Currently in Validation Studies:

Drought Tolerance

Reduced Aflatoxin Contamination

MAS in 2021

16.7K Peanut
Tissue
Samples

32 SNP
Markers for 6
traits

108K Data
Points



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New Precision Ag Technology in Peanut Production

Simer Virk

Assistant Professor &
Extension Precision Ag Specialist
University of Georgia

 @PrecAgEngineer



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EXTENSION



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GEORGIA
DIGITAL AG

Peanut Planters



Trends in Peanut Planting

- Peanut seeding rates are considerably higher than other crops (corn and cotton)
- Planting speed is normally slower (3.0 – 3.5 mph)
- Until recently, most of the planting technology advancements have been focused primarily towards other crops (primarily corn)



Planting Technology

Seed Monitor*

- Population (over or under)
- Seed Singulation (98 - 100%)

**by-row planting feedback*



Improvements in Seed Metering

John Deere



Monosem



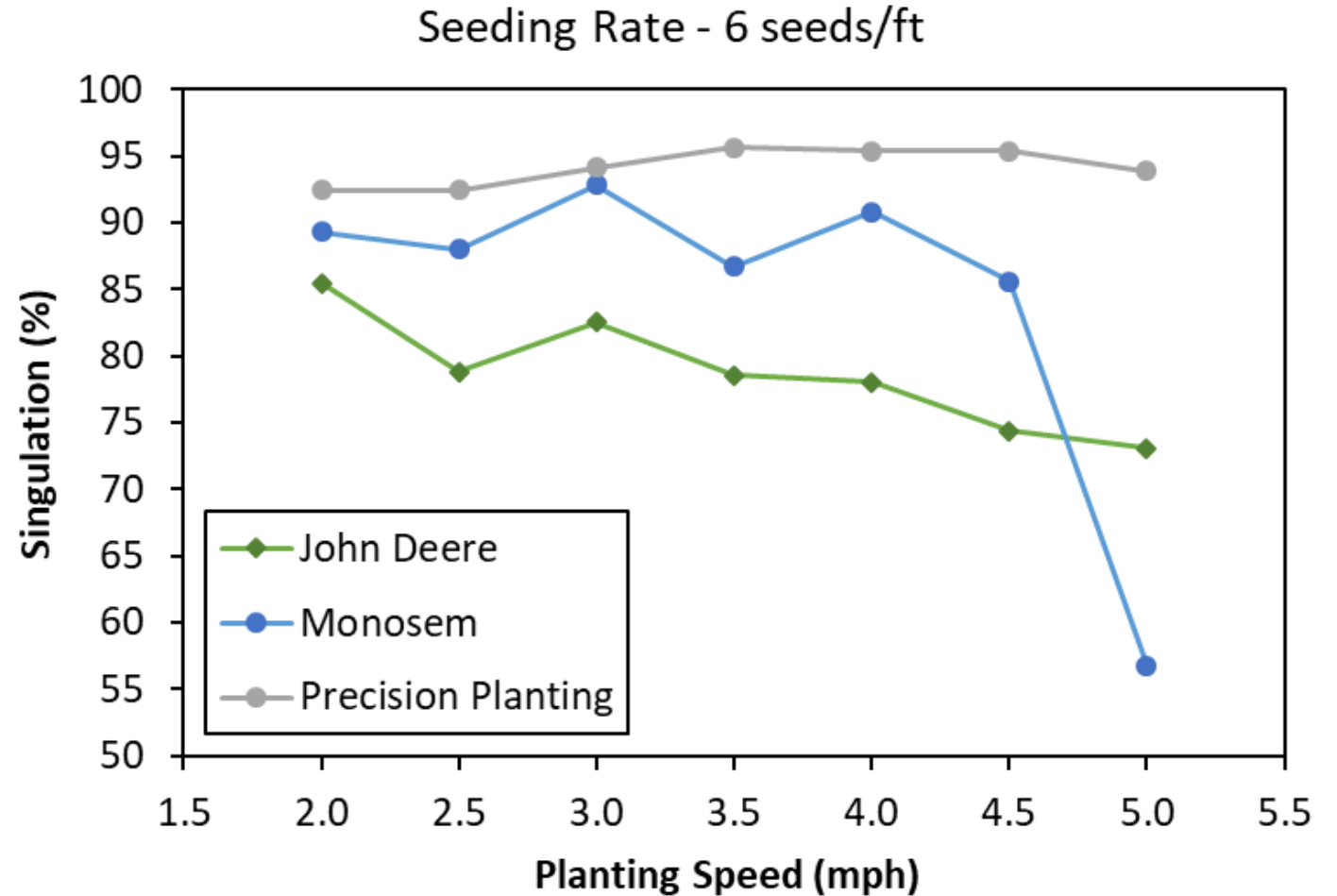
Electric Seed Meters



Improved Seed Singulation

Singulation (%) at different speeds (6 seeds/ft)

Planting Speed (mph)	John Deere	Monosem	Precision Planting
2.0	85%	89%	92%
2.5	79%	88%	92%
3.0	83%	93%	94%
3.5	79%	87%	96%
4.0	78%	91%	95%
4.5	74%	86%	95%
5.0	73%	57%	93%



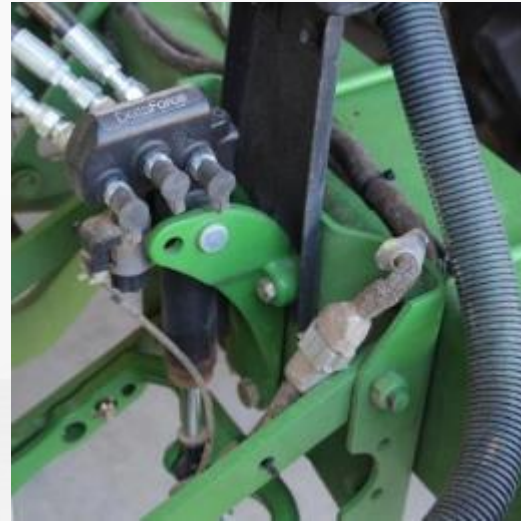
Peanut Seed Placement

Optimal planter downforce is required for accurate seed placement:

- *Seed Depth*
- *Seed-to-Soil Contact*



Downforce Technology Options



Active Downforce Systems

Benefits:

- Enable automatic downforce adjustments as field conditions change
- Improves seed placement in varying field conditions

Advanced Planting Technologies

Controlled Seed Delivery:

Provides controlled seed delivery to the furrow from the seed meter



SmartFirmer:

Provides real-time information on soil properties (moisture, temp and organic matter) during planting



SmartDepth:

Enables real-time seed depth adjustments based on a preset range, soil moisture, or OM



Peanut Sprayers

Without a rate controller



With a rate controller



Trends in Peanut Pesticide Applications

- Lower spray volumes
- Larger droplets/nozzle types
- Increased ground speeds
- Minimal technology on sprayers



Common Nozzles used for Peanut Pest Management

Standard Flat-Fan (XR)



Air-Induction (AI XR)



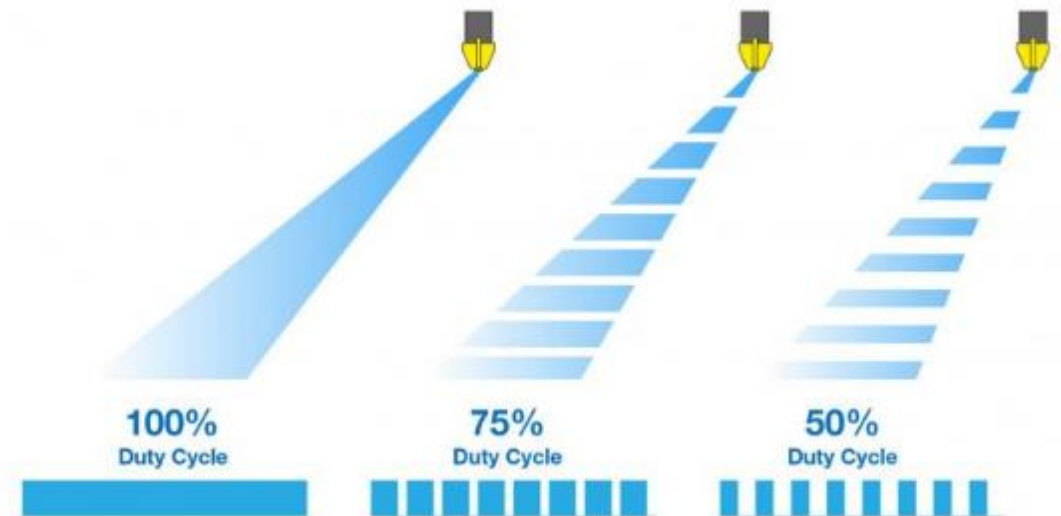
Dicamba Tip (TTI)



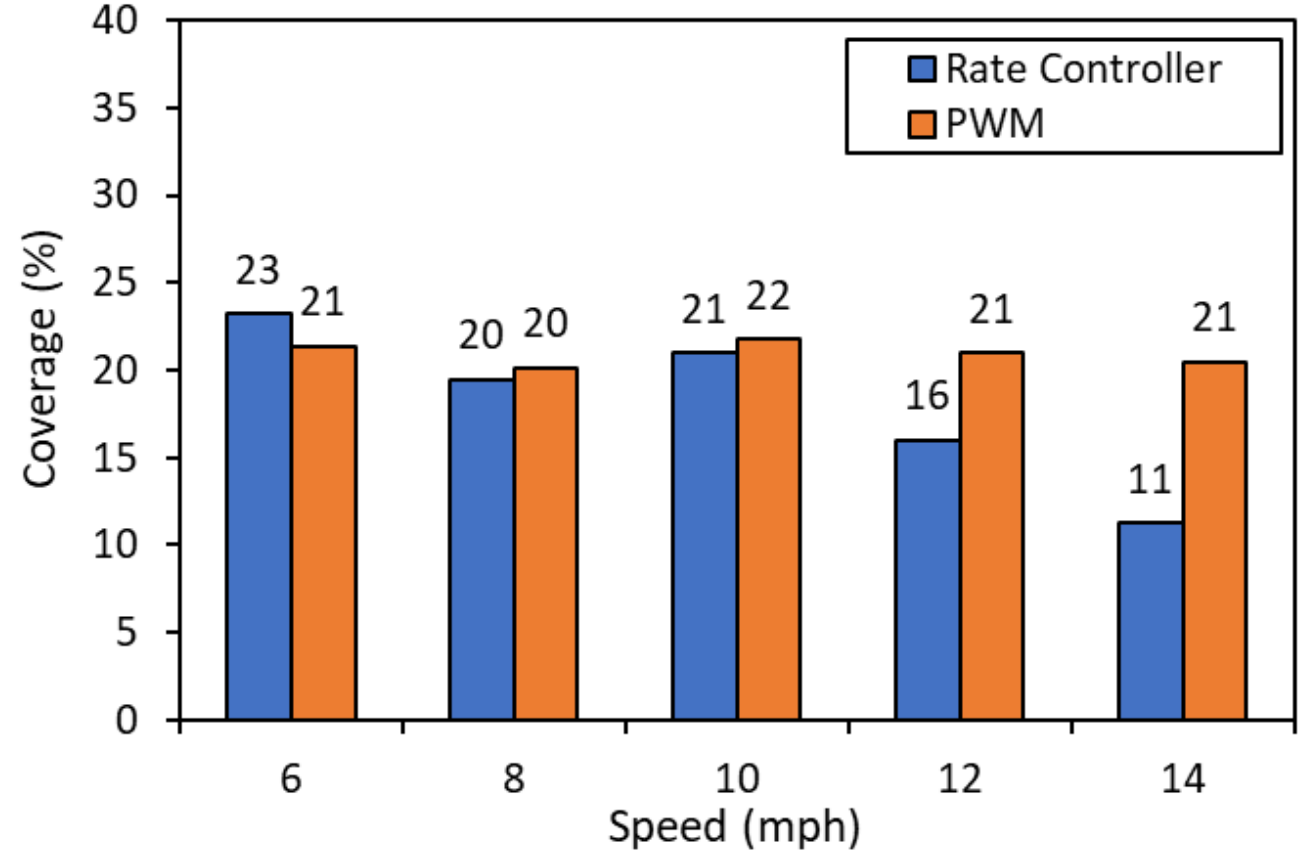
Pulse-Width Modulation (PWM) Technology



- Constant spray pressure across the boom (droplet size control)
- Flow (rate) changes are accomplished by varying duty cycle



Spray Coverage – Rate Controller vs PWM



Spray Drone Applications

- **Spot-spray herbicide applications** – where it is efficient and economical to treat with a drone sprayer.
- **Fungicide applications** – when a timely fungicide application with a ground sprayer or crop duster is not feasible.
- **Awkward acres or small fields** – fields or parts of the fields that makes applications with ground and/or crop duster challenging.



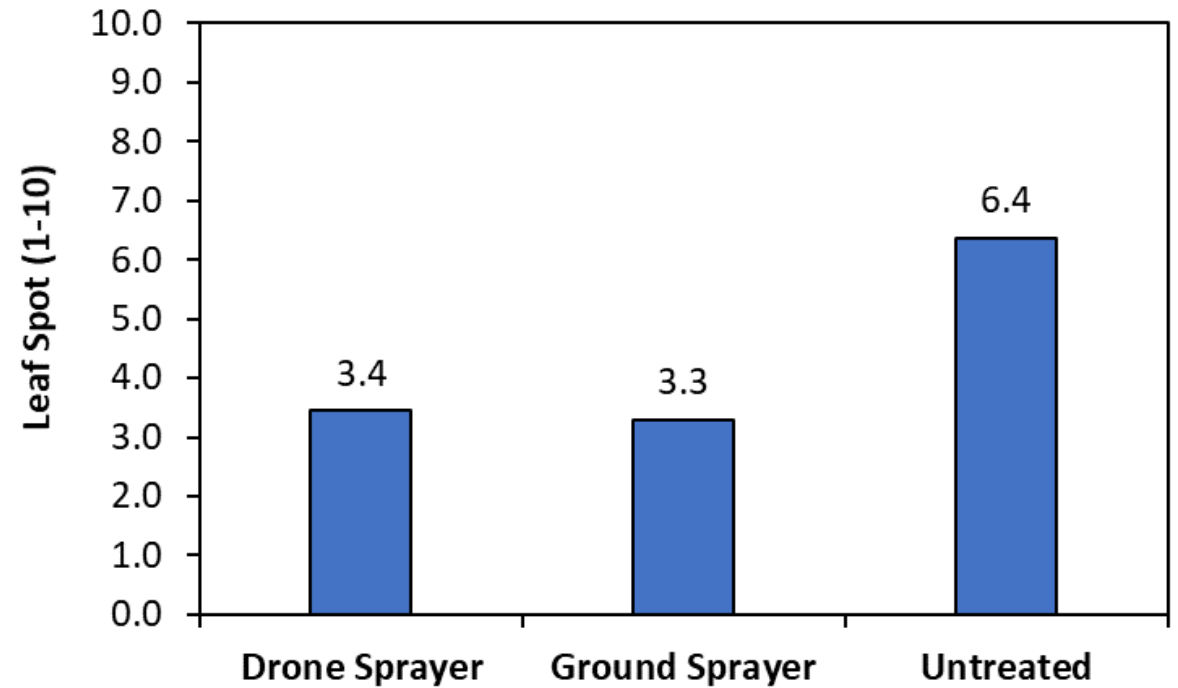
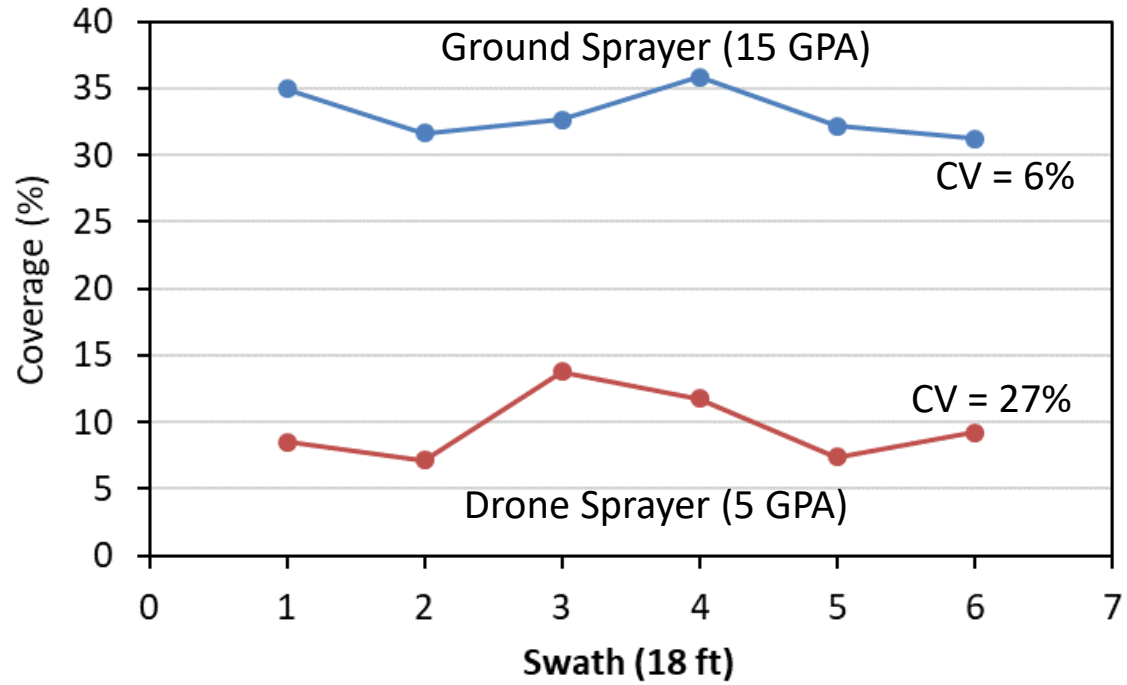
Spot-Spray Herbicide Applications



Fungicide Applications



Fungicide Applications – Ground Sprayer vs Spray Drone



Thanks!

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A Novel Technology to Improve Soil Function and Peanut Crop Performance





*National Peanut Buying Points Assoc. Mtg
Savannah, GA
February 18, 2024*

*Mike Miller
Sr. Field Agronomy Manager, CCA
Heliae Agriculture*

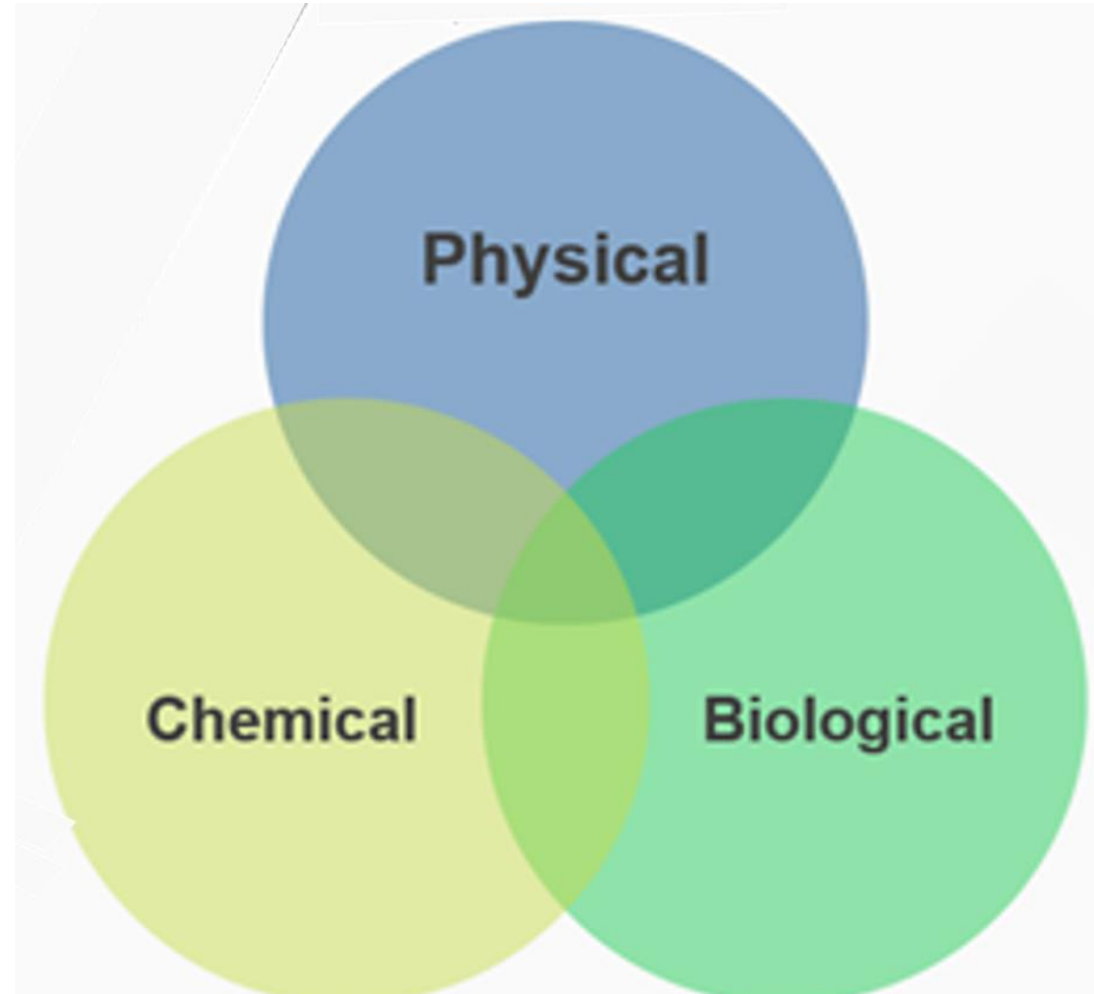




Agenda

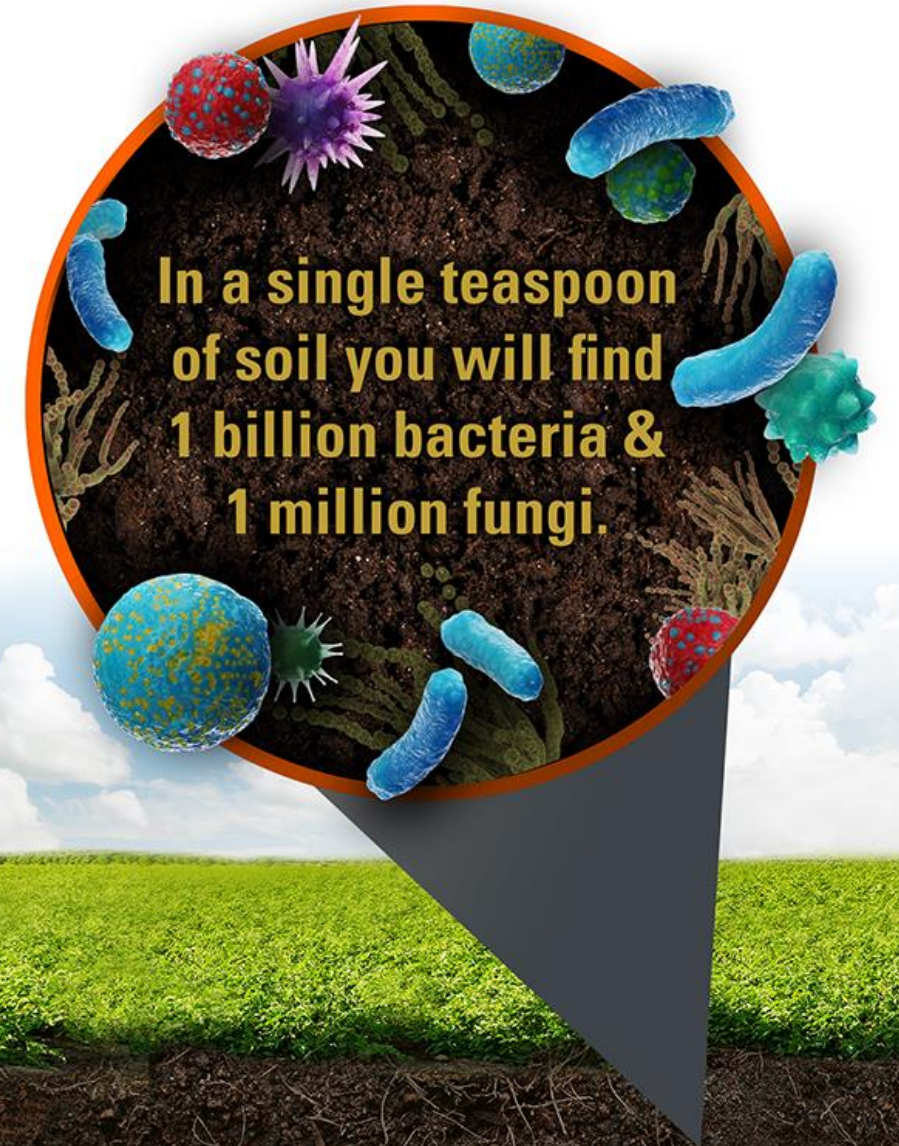
-  Maximizing Soil Function
-  A New Technology for Peanut Production
-  Results in the Field
-  Next Steps

Maximizing Soil Function



How do you maximize the most valuable asset on your farm?

75% of native microbes (bacteria & fungi) found in soil are dormant. Without a proper food source, your soil cannot maximize nutrient availability & water retention, contributing significantly to crop growth & development.



Wake them up with ...



PhycoTerra[®]



WAKE UP YOUR SLEEPING GIANT



BACTERIA

Bacillus species – **bacteria** that helps with pathogen control and nutrient availability for plants; may have plant growth promoting abilities (PGRB).

Pseudomonas species – **bacteria** that helps with pathogen control and nutrient availability for plants (PGRB).

Azospirillum – free-living **bacteria** that helps with N fixation on *non-legumes* (corn, wheat, etc.).

Aspergillus species - **bacteria** that produce enzymes that break down hard-to-digest plant fibers which frees up nutrients. Members of this genus can also be plant pathogens.

Why wake them up?

FUNGI

Mycorrhizae – a beneficial plant/**fungal** symbiosis that help trees get more water and phosphate.

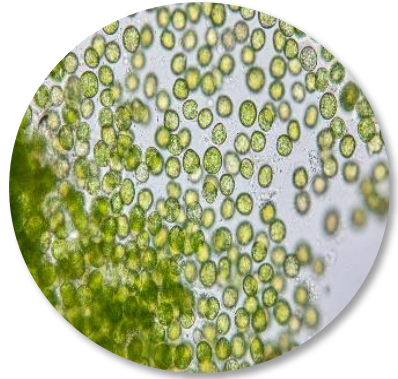
Trichoderma species – a beneficial **fungus** that helps protect the plants against pathogens.

Yeasts/protein mixes – nutrient delivery source for plants (amino acids, NPK, etc.).

Put a Latent Resource on Your Farm to Work for You!

What's in this New Technology ?

Microalgae



- Single-celled algae
- Microscopic in size
- Complex constituents
- Native soil microbe food

- ✓ Native Soil Organism
- ✓ Not Live – two-year shelf life, no special storage
- ✓ Not a microbial inoculant
- ✓ A diverse and rich “superfood” for native soil microbes
- ✓ Proprietary Strain & Isolate
- ✓ Optimized for crop agriculture (traditional mutagenesis)

Interested in the Role of Microalgae in Soils and Agriculture?

2022 Frontiers in Environmental Science

[https://www.frontiersin.org/articles/10.3389/fenvs.2022.1035332/full#:~:text=Microalgae%20are%20beneficial%20for%20soil,soil%20structure%20and%20soil%20quality%20\(>](https://www.frontiersin.org/articles/10.3389/fenvs.2022.1035332/full#:~:text=Microalgae%20are%20beneficial%20for%20soil,soil%20structure%20and%20soil%20quality%20(>)



Improves Native Soil Biology and Soil Structure

- PhycoTerra® provides super food to the microbiome
- PhycoTerra feeds microbes & puts them to work
- An active microbiome improves soil structure, promoting healthy crops

Secreted Glues



Typical Ag Soil
Limited Microbial Growth



Soil agar + PhycoTerra®
Excellent Abundance +
Diversity





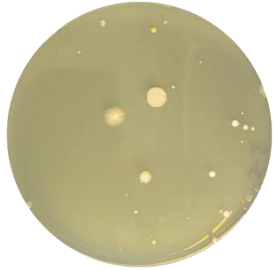
PhycoTerra®

All Soils Respond to PhycoTerra®

North Carolina

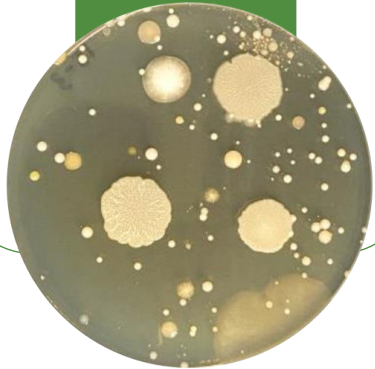
12X INCREASE

CFU/g soil | Sandy Loam
pH – 5.0 SOM – 1.0%



UTC

PhycoTerra®
8 Days



Georgia

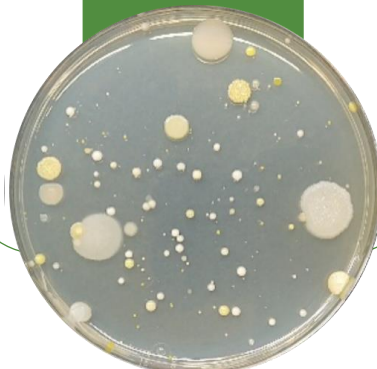
6X INCREASE

CFU/g soil | Loamy Sand
pH – 5.6 SOM < 1%



UTC

PhycoTerra®
12 Days



Kansas

5X INCREASE

CFU/g soil | Clay Loam
pH – 6.9 SOM – 3.7%



UTC

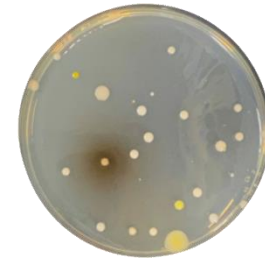
PhycoTerra®
12 Days



Iowa

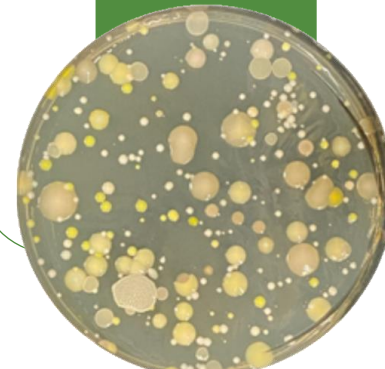
15X INCREASE

CFU/g soil | Silt Loam
pH – 5.6 SOM – 3.2%



UTC

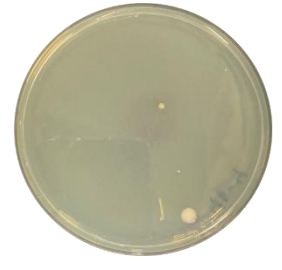
PhycoTerra®
21 Days



Arizona

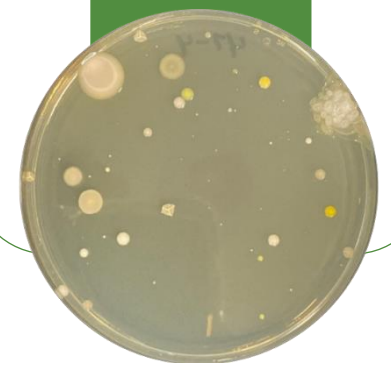
33X INCREASE

CFU/g soil | Sandy Loam
pH – 7.5 SOM – 2.2%

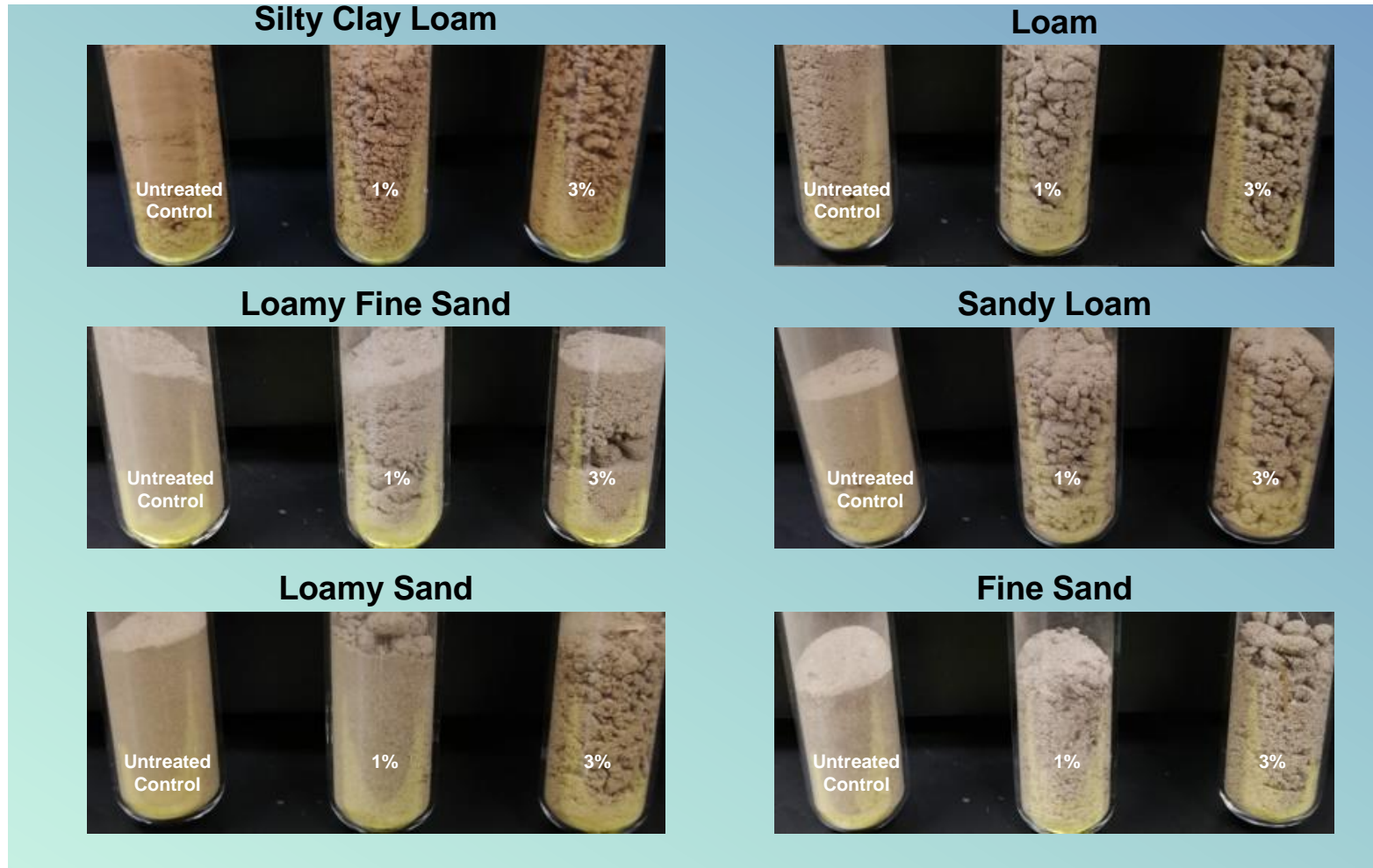


UTC

PhycoTerra®
21 Days



Structure of all Soils Improved with PhycoTerra®



Structure changes after 3 biweekly applications

PRODUCT TYPE	CARBON ROLE IN SOIL SYSTEM
Microbial Food Source	Microbial food, promoter of structure-crop productivity
Enzymes	Specific reactions in the soil
Inoculants	Specific <i>living</i> microbial species or communities
Fulvic Acids	Nutrient retention, plant absorption, and complexation
Seaweeds & Kelps	Plant growth promoter, stress management
Humic Acids	Nutrient retention, complexation, structure

CARBON-BASED PRODUCTS



PhycoTerra®

FEATURES

Unique Mode of Action with proven on-farm results



Proprietary, Innovative Formulation



Activate soil microbes



BENEFITS

- Optimizes NPK availability
- Improves water holding capacity up to 10%
- Supports abiotic plant stress
- Improves soil aggregation
- Compatible with other crop inputs
- Flexible application: pre-plant, in-furrow, side dress & post-emergence, fertigation
- Exceptional shelf-life, up to 2 years
- Improves yield & ROI
- Increases microbial activity by up to 33x
- Feeds beneficial native microbes with inert microalgae superfood



Product Details

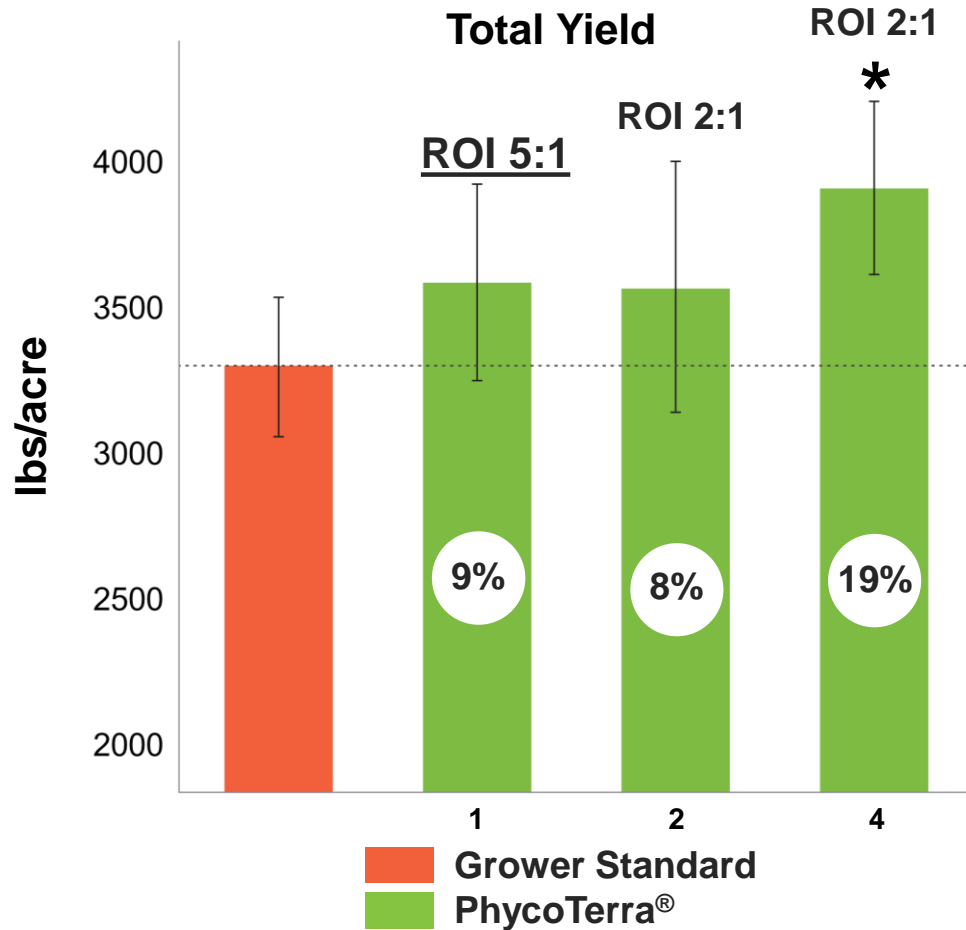
PhycoTerra® is NOT live, not a fertilizer, a foreign microbe or a biostimulant.



PhycoTerra®

Application Rate Considerations

Trial Location: *Tifton, GA*



SOIL TYPE:
Sandy Loam

VARIETY:
GA-16HO

TRIAL INFO:
University

APPLICATION RATE:
1,2 & 4qts/acre

APPLICATION TIMING:
One-time PhycoTerra® applied
in-furrow at planting

Greater On-Farm Profits
Economic Sustainability

More Crop with Same Amount of Fertilizer
Fertilizer Use Efficiency

More Crop with the Same Amount of Water
Water Productivity

*Error bars represent 90% Confidence Interval, Significance tested using LSMMeans Dunnett ($\alpha=0.1$)



Peanut Quality

Trial Location: *Tifton, GA*

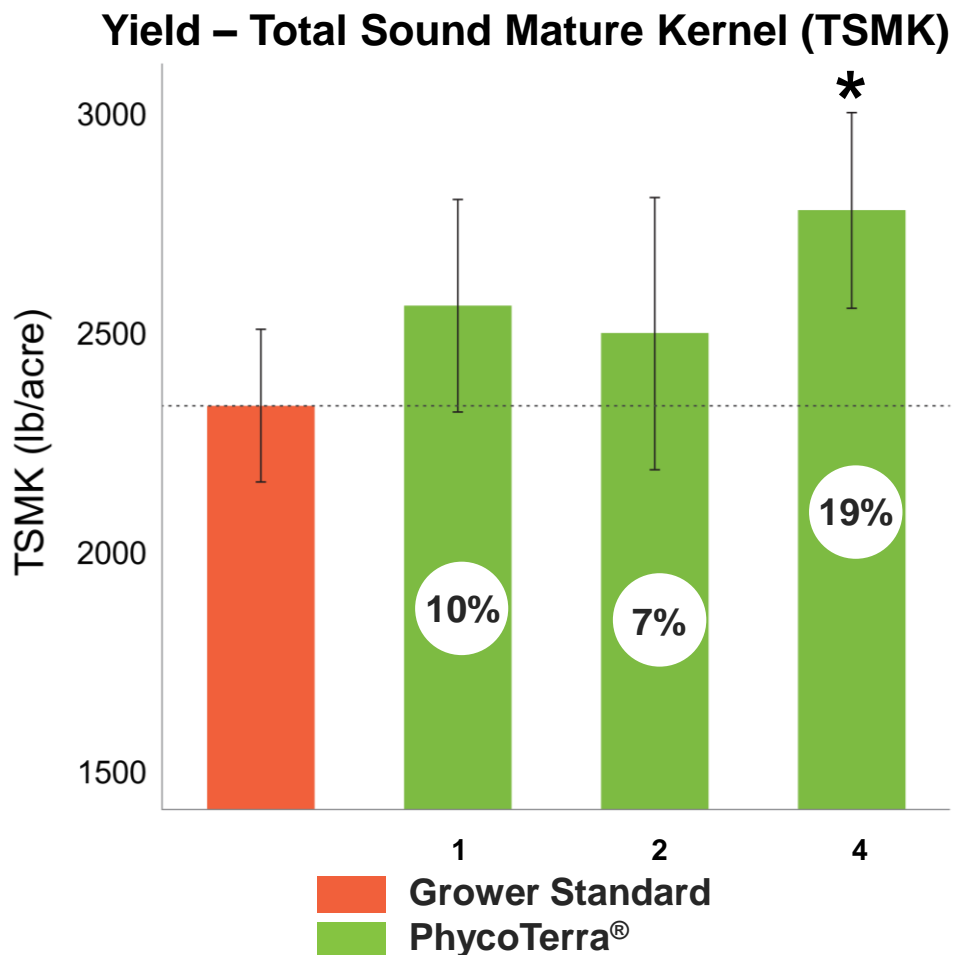
SOIL TYPE:
Sandy Loam

APPLICATION RATE:
PhycoTerra® (1 qt/acre)

VARIETY:
GA-16HO

APPLICATION TIMING:
PhycoTerra® applied
in-furrow at planting




TRIAL INFO:
University



Improved Peanut Quality

*Error bars represent 90% Confidence Interval, Significance tested using LSMeans Dunnett ($\alpha=0.1$)

Peanut Application

-  Apply one time in seed-furrow at planting at 1 quart per acre (best ROI for grower)
-  Apply in addition to standard in-furrow Bradyrhizobium inoculants
-  Neutralize pH of PhycoTerra[®] to 6.0-6.5 prior to addition of Bradyrhizobium inoculant



Performance

Start with the Ending

Trial Type	Trial Design	Trial Number	Average Yield Increase (lb/Ac)	PhycoTerra® ROI	Trial Wins	Win Rate
University	Replicated, Randomized	9	269	5:1	9	100%
Grower Trials	Split Field	16	505	6:1	11	69%
All Trials	Both	25	387	5.5:1	20	80%



PhycoTerra®

2020 Commercial Grower Trials

Trial Locations: Georgia

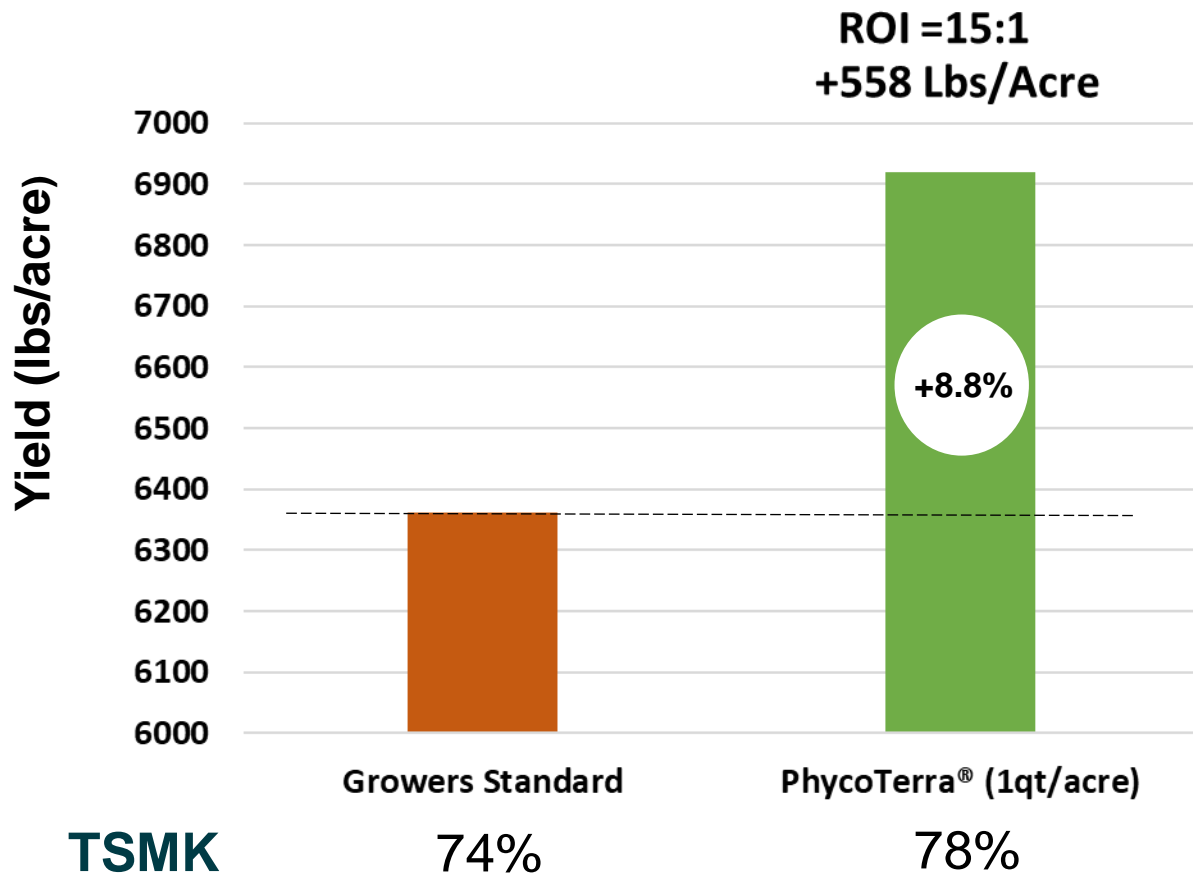
- Split-field design
- PhycoTerra® applied in-furrow at planting (1qt/acre)
- **86% trial win rate** (6 out of 7 trials)
- **8:1 average ROI**
- **+362 (lbs/acre)** average yield increase
- **+76 (\$/ac)** average value increase
- **Improved TSMK in 5 of 7 (71%) of trials**

Good moisture early, drier than average mid-late season



PhycoTerra®

2020 Grower Trial Example



SOIL TYPE:
Loamy Sand - Sand

APPLICATION RATE:
PhycoTerra® (1qt/ac)

VARIETY:
GA-06G

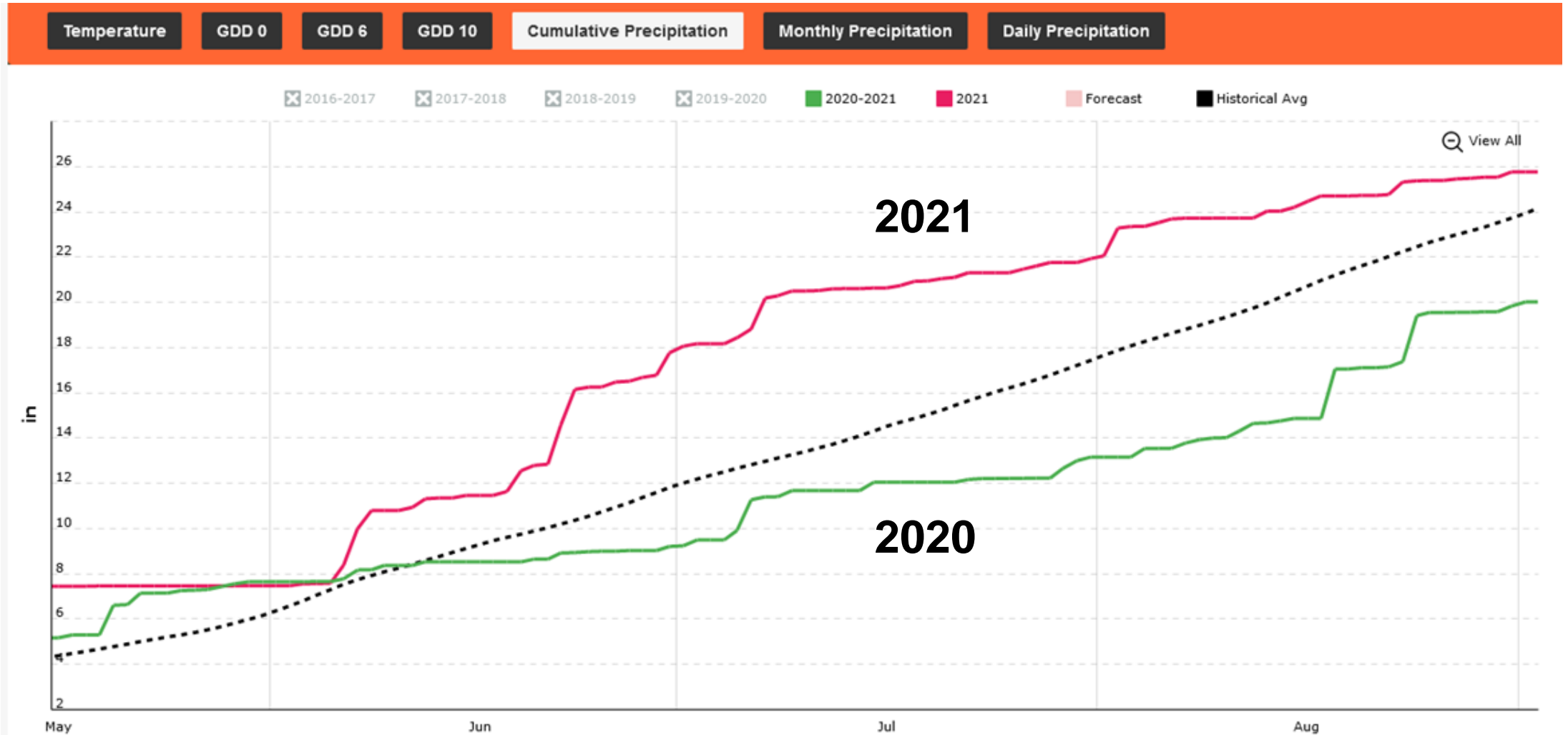
APPLICATION TIMING:
In-furrow at planting

TRIAL TYPE:
Grower trial

PLANTING/HARVEST INFO:
5/17/2020

2020 & 2021 – Precipitation

A Tale of Opposites





2021 Grower Trial Summary

Trial Locations: Georgia

- Split field design
- PhycoTerra® applied in furrow at planting (1qt/acre)

56% trial win rate (5 of 9 trials)

Average ROI was 4:1

+643 (lbs/Ac) average yield increase

+\$50.95 (\$/ac) average value increase

Improved TSMK in 2 of 9 (22%) of trials

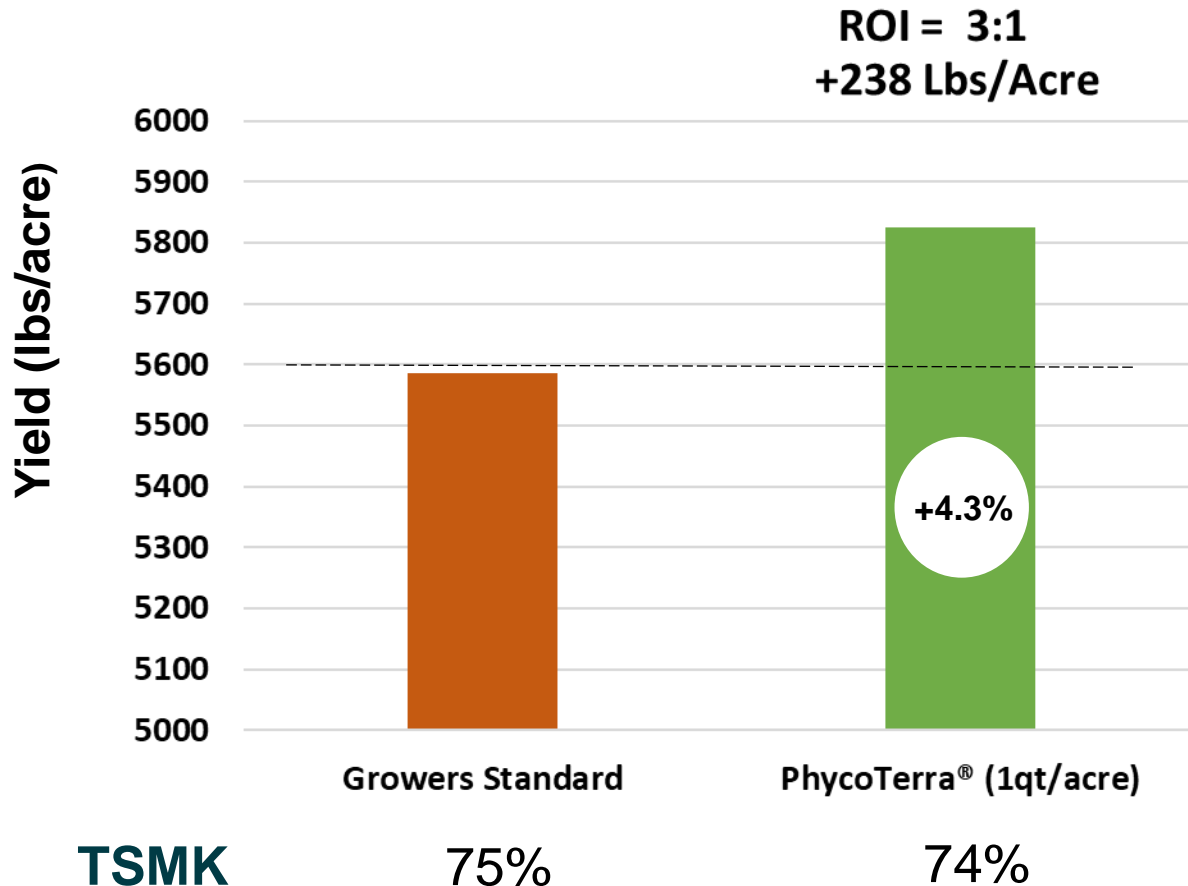
Standing water, over-saturated soils, soil leaching prevalent



PhycoTerra®

2021 Grower Trial Example

Trial Location: Georgia



SOIL TYPE:

Loamy Sand - Sand

APPLICATION RATE:

PhycoTerra® (1qt/ac)

VARIETY:

GA-06G

APPLICATION TIMING:

In-furrow at planting

TRIAL TYPE:

Grower trial

PLANTING/HARVEST INFO:

5/6/2021

TSMK

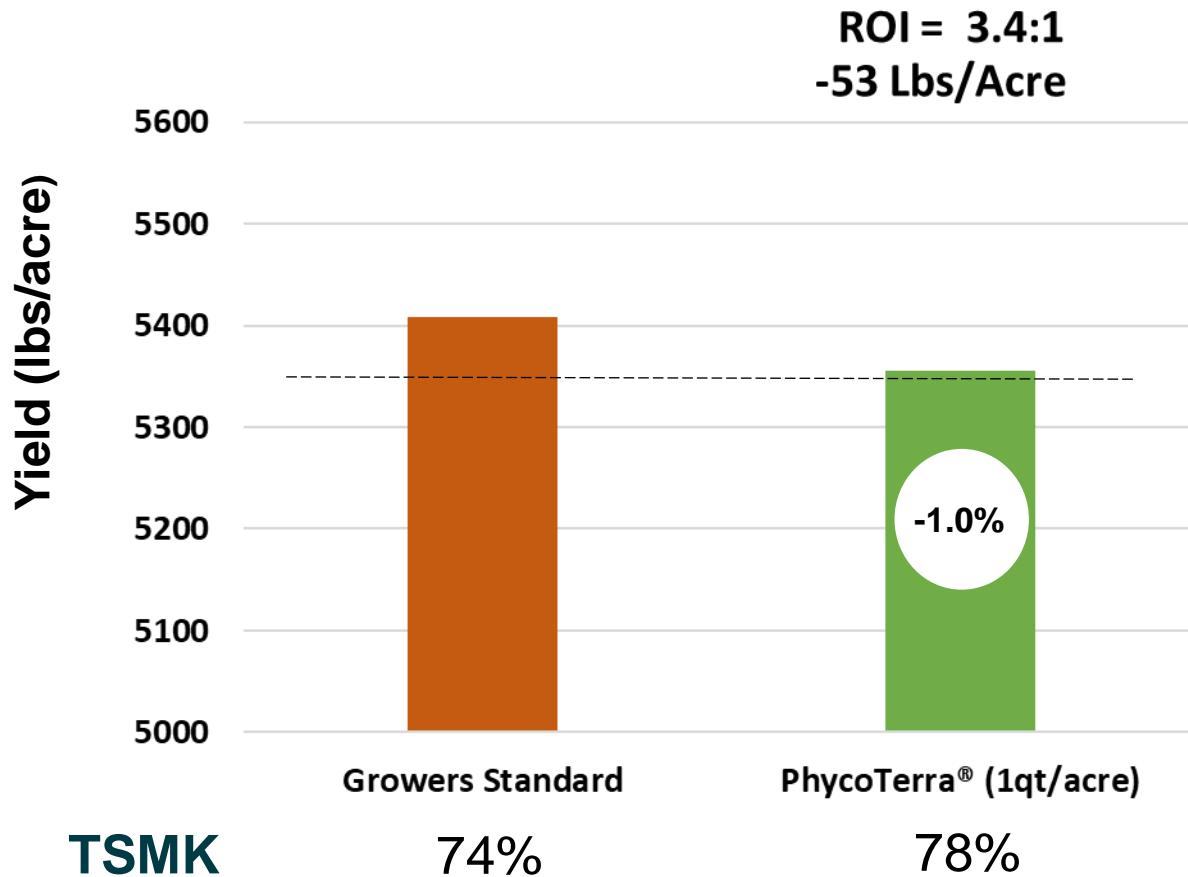
75%

74%



PhycoTerra®

2021 Grower Trial Example



SOIL TYPE:
Loamy Sand - Sand

APPLICATION RATE:
PhycoTerra® (1qt/ac)

VARIETY:
GA-06G

APPLICATION TIMING:
In-furrow at planting

TRIAL TYPE:
Grower trial

PLANTING/HARVEST INFO:
5/24/202

✓ Trial won by quality, not yield



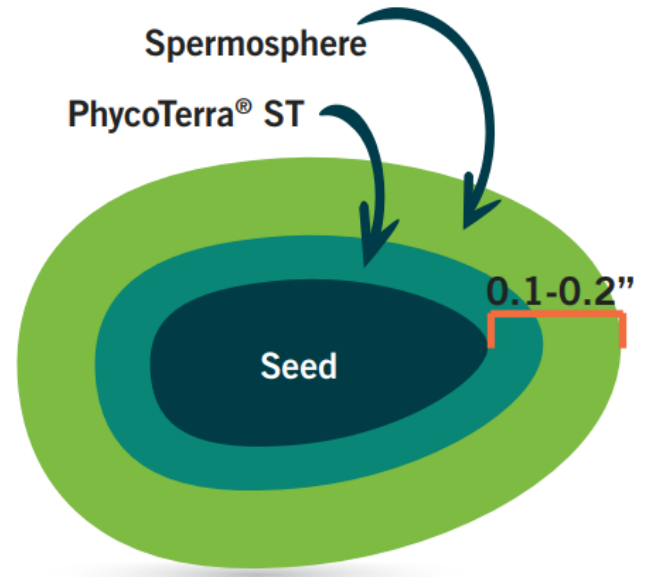
PhycoTerra® Seed Treatment to support germination, early development & yield

SOYBEANS

**SeedWORLD
TOP 10
MOST INNOVATIVE
PRODUCT**



ROI	BU/AC
34:1	+3.5








2021 to 2024 (0 acres to ~7mil acres)

PhycoTerra® ST for Peanuts



In Summary

-  Simple application that fits seamlessly into typical farm practices
-  An untapped new approach to higher farm profits
-  Improved quality in drier conditions
-  PhycoTerra® improves the utilization of farm resources (soil, fertilizer, water and money)
-  Next stage, Phycoterra® ST for peanuts



PhycoTerra® Education & Resources
<<https://phycoterra.com/resources/#articles>>

PhycoTerra®

POWERED BY HELIAE AGRICULTURE

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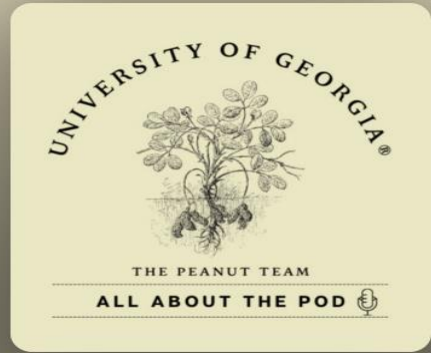
Association

National Peanut Crop Update



Scott Monfort
Extension Peanut Agronomist
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New Communication Effort



Podcast

All About the Pod

Scott Monfort

You can find us on:

- Spotify
- Apple “Podcasts”
- Internet search



gia
tics

Impact of Weather Across the Peanut Belt

Weather had a large impact on the peanut productivity in 2023

Many states in the SE had to deal with the weather:

- Cool and wet May
- Dry and hot in July-August
- Cool fall

Disease and Insects

Lower Yield – SE Region, West Region; MS

Good Yield -- Carolinas, AR, MO, North MS

Lower Grades in many states

1. Cool Wet Soils for much of May



Cool Wet Soils + Low Vigor Seed? = Poor Stands





Increase in TSWV over last 3 years

Georgia -06G Rep 1



**Thimet 5 lb/A
In-furrow**

NONTREATED

Weather and Seed Quality Impacted Planting and Stand Establishment

Planting window in GA from late April until June

Last five years : 2018-2022

1/4 of crop planted before May 10th

1/2 planted between May 10th –May 25th

1/4 Planted May 25- June 15th

In 2023:

1/4 of crop planted before May 20th

1/2 planted between May 20th –May 30th

1/4 Planted May 30- July 1st

Irrigated Acres: 447,734 (58%)

Non-Irrigated : 322,681 (42%)

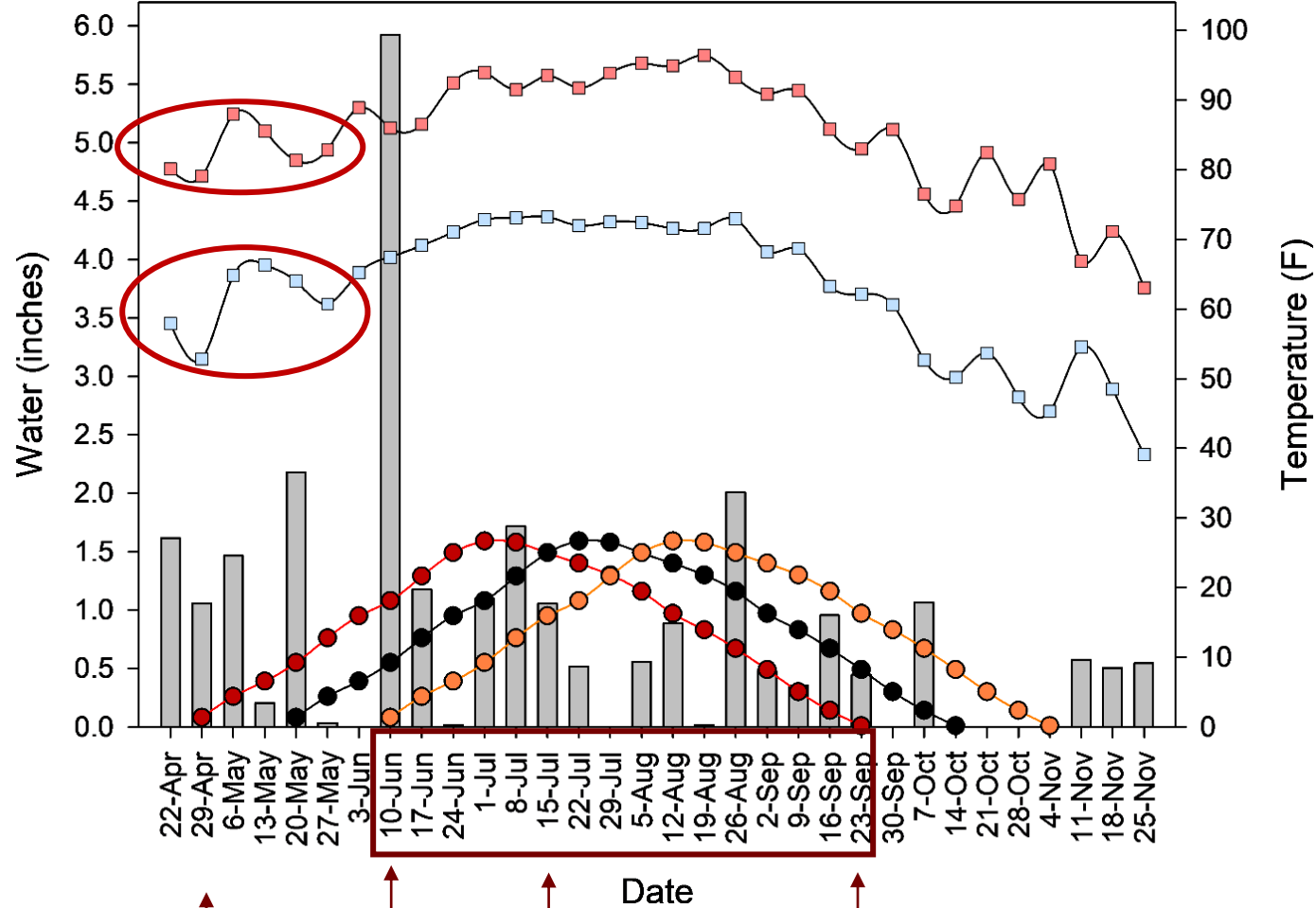


Some States had a Better Start than SE Region



Impact of Weather in May

Mitchell County Weather Station Stripling Irrigation Research Park



Late April
Early May
Planting

↑
Planting

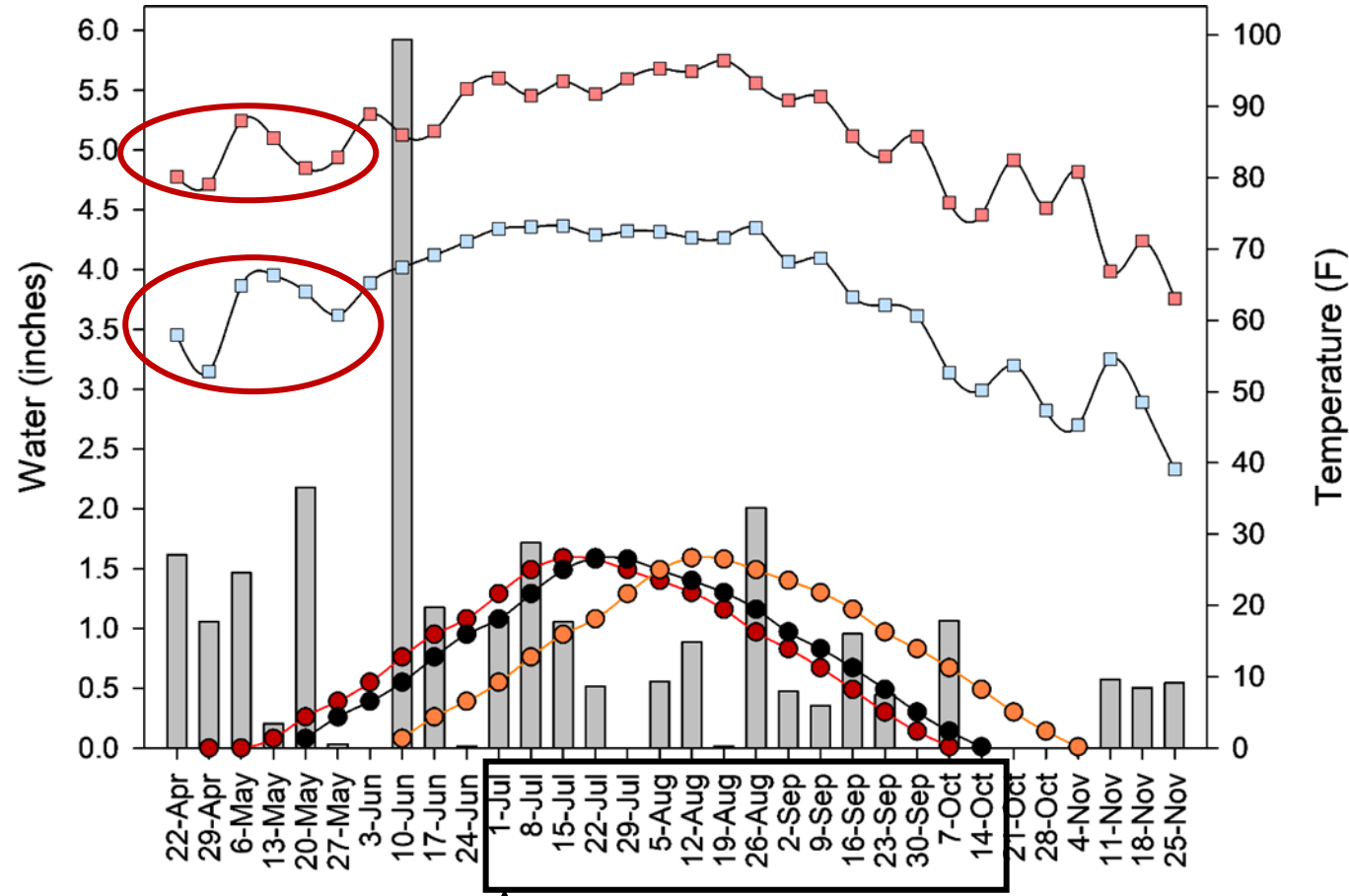
↑
Bloom initiation

↑
Peak bloom

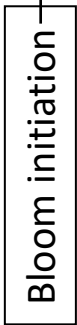
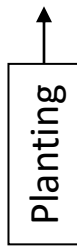
↑
"Largest batch"
Mature pods

1.) Impact of Weather in May

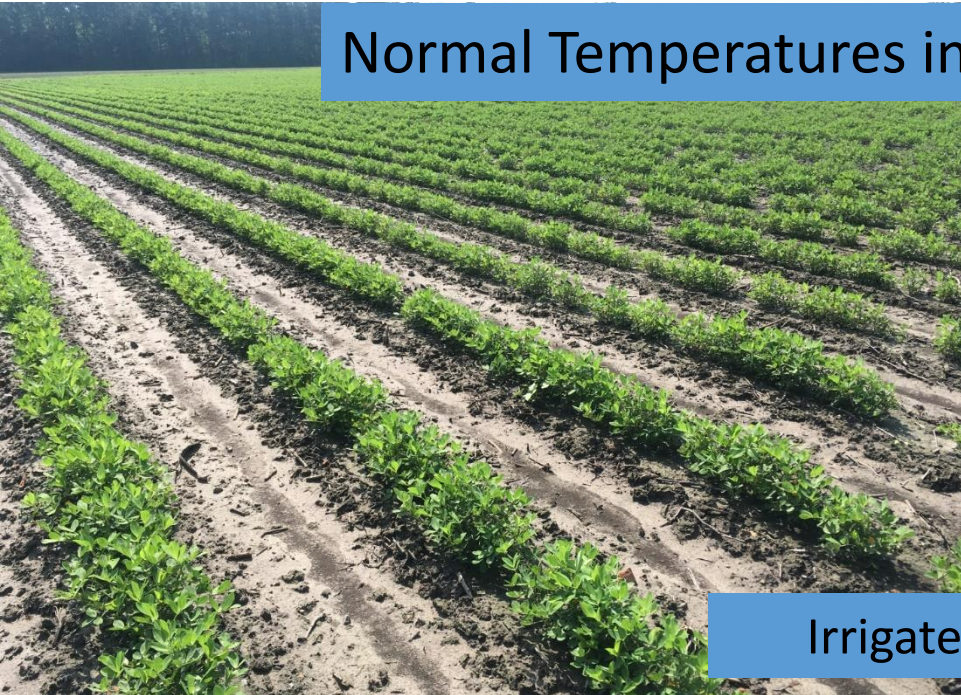
Mitchell County Weather Station Stripling Irrigation Research Park



Late April
Early May
Planting

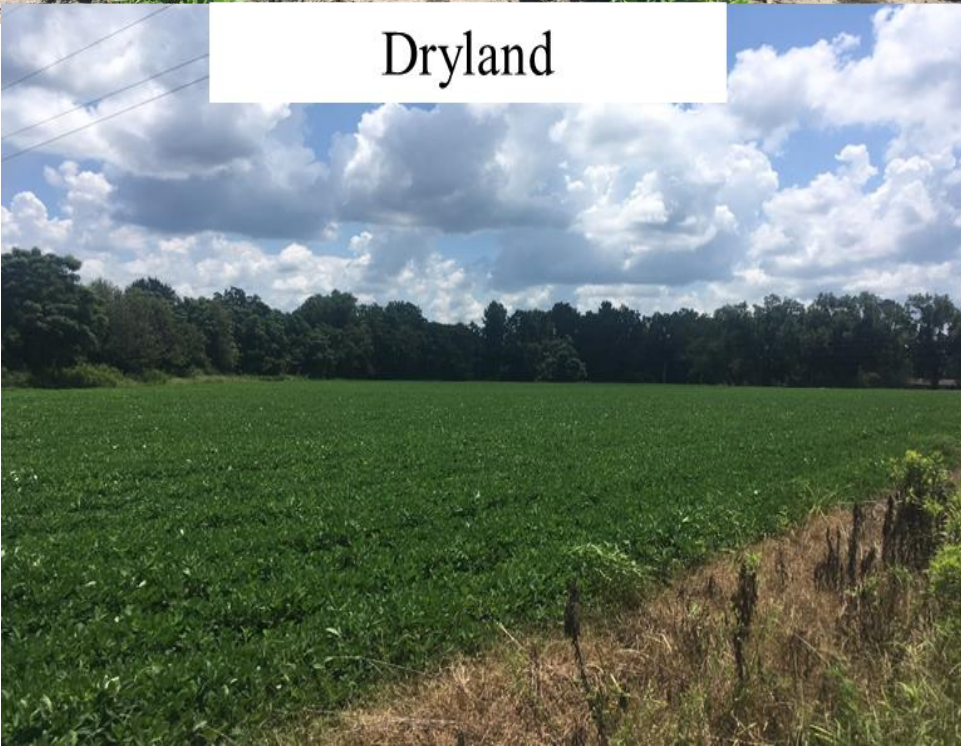


Normal Temperatures in June and Early July



Irrigated in July

Dryland

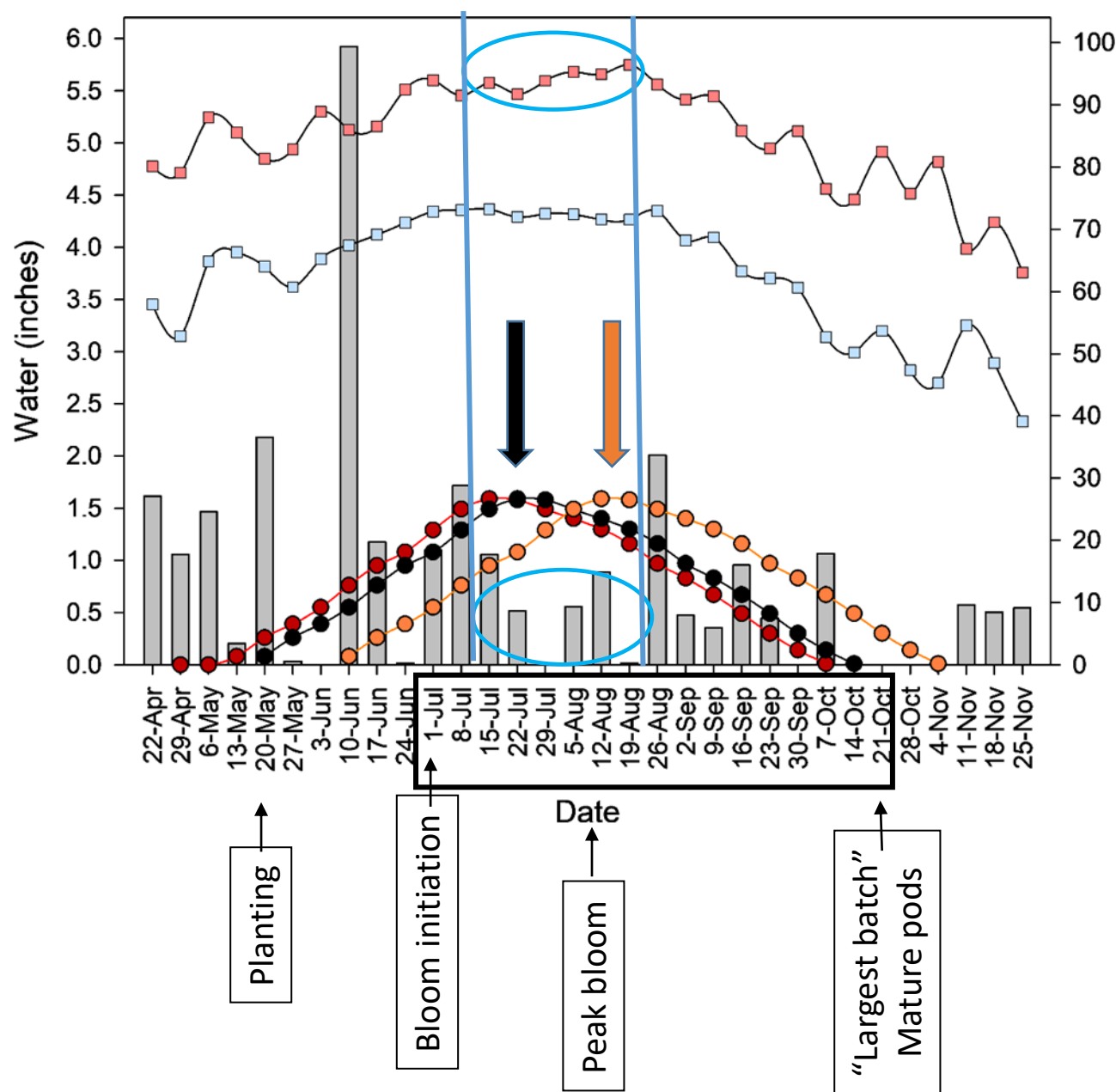


Most of the crop had very good yield potential up to mid-July



2.) Impact of Weather in July and August

Mitchell County Weather Station Stripling Irrigation Research Park



- Weekly rainfall (in)
- Early planting
- Optimal planting
- Late planting

Temps > 95 F
25 days between
July and August

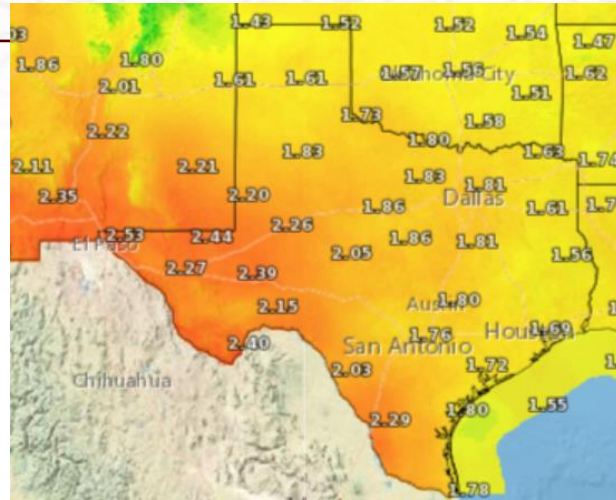
Rainfall
25 days with
minimal
rainfall

Evapotranspiration
-1.82 inches per
week in July

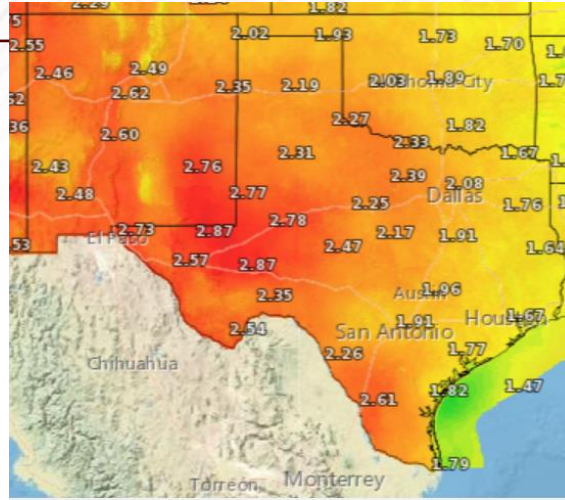
Although most of the season was relatively wet (over 50+” in some areas), a large part of the growing area did not receive any rain in 2 to 4 weeks causing the crop conditions to go backwards.



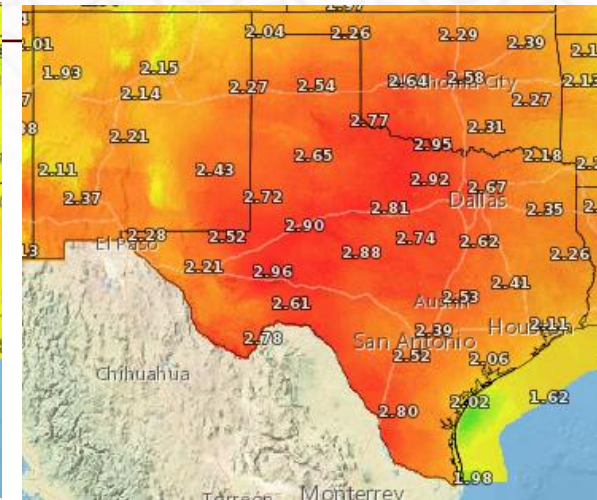
Weekly evapotranspiration (inch) for June-Sep 2023 (Source: [NWS](#)).



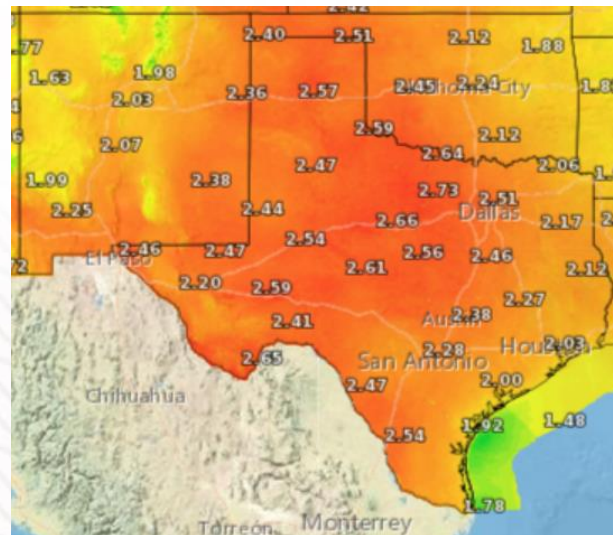
June: 2.20"/wk



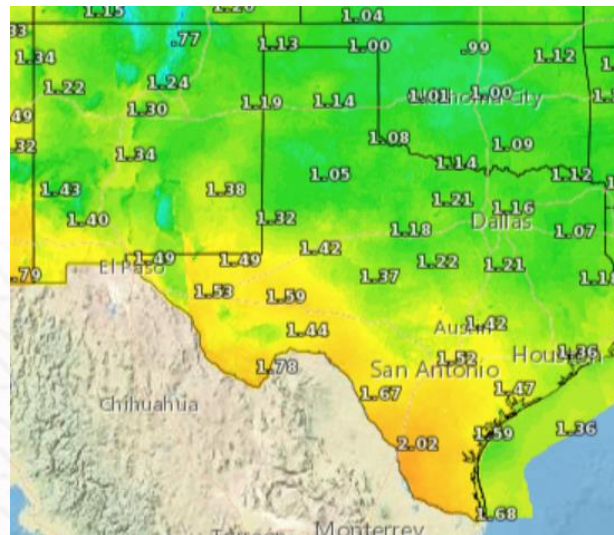
July: 2.77"/wk



August: 2.72"/wk



September: 2.44"/wk



Mid-September: 1.32"/wk

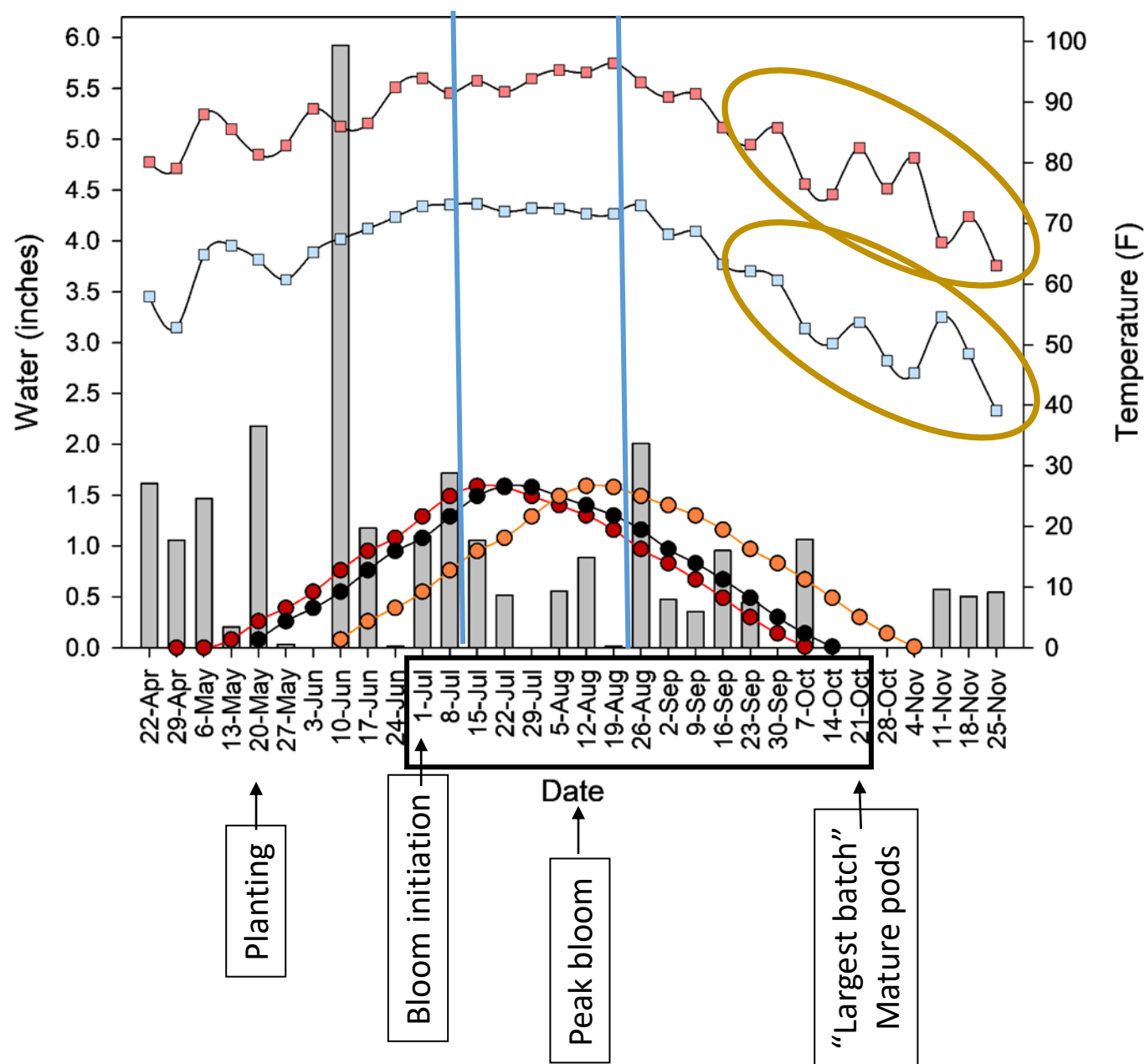


Drought affected peanuts in mid-September (south MS)



3.) Impact of Weather in September and October

Mitchell County Weather Station Stripling Irrigation Research Park



- Weekly rainfall (in)
- Early planting
- Optimal planting
- Late planting

Temps > 95 F
25 days between
July and August

Rainfall
25 days with
minimal
rainfall

Evapotranspiration
-1.82 inches per
week in July

**Temperatures were
cooler than normal
in late September**

Disruption in Blooming Due to Weather

Yellow
Very light yellow to replace light yellow in the saddle area and progresses over white until the entire scraped area appears light yellow. Pods are spongy when pressed between thumb and forefinger. Pods will move through this class in 10-14 days.

Light yellow to replace light yellow in the saddle area and progresses over light yellow until the entire scraped area appears dark yellow. Pods are more rigid than yellow 1 and are becoming rough. In later stages, there is a crunchy sound as the pod is scraped. Pods will move through this class in 10-14 days.

Orange or brownish-orange begins to replace dark yellow in the saddle area and progresses over dark yellow until the entire scraped area appears rusty-orange. Pods will move through this class in 12-14 days.

Reddish-brown or brown begins to replace rusty-orange in the saddle area and progresses over rusty-orange until the entire scraped area appears reddish-brown or brown. Pods will move through this class in 9-12 days.

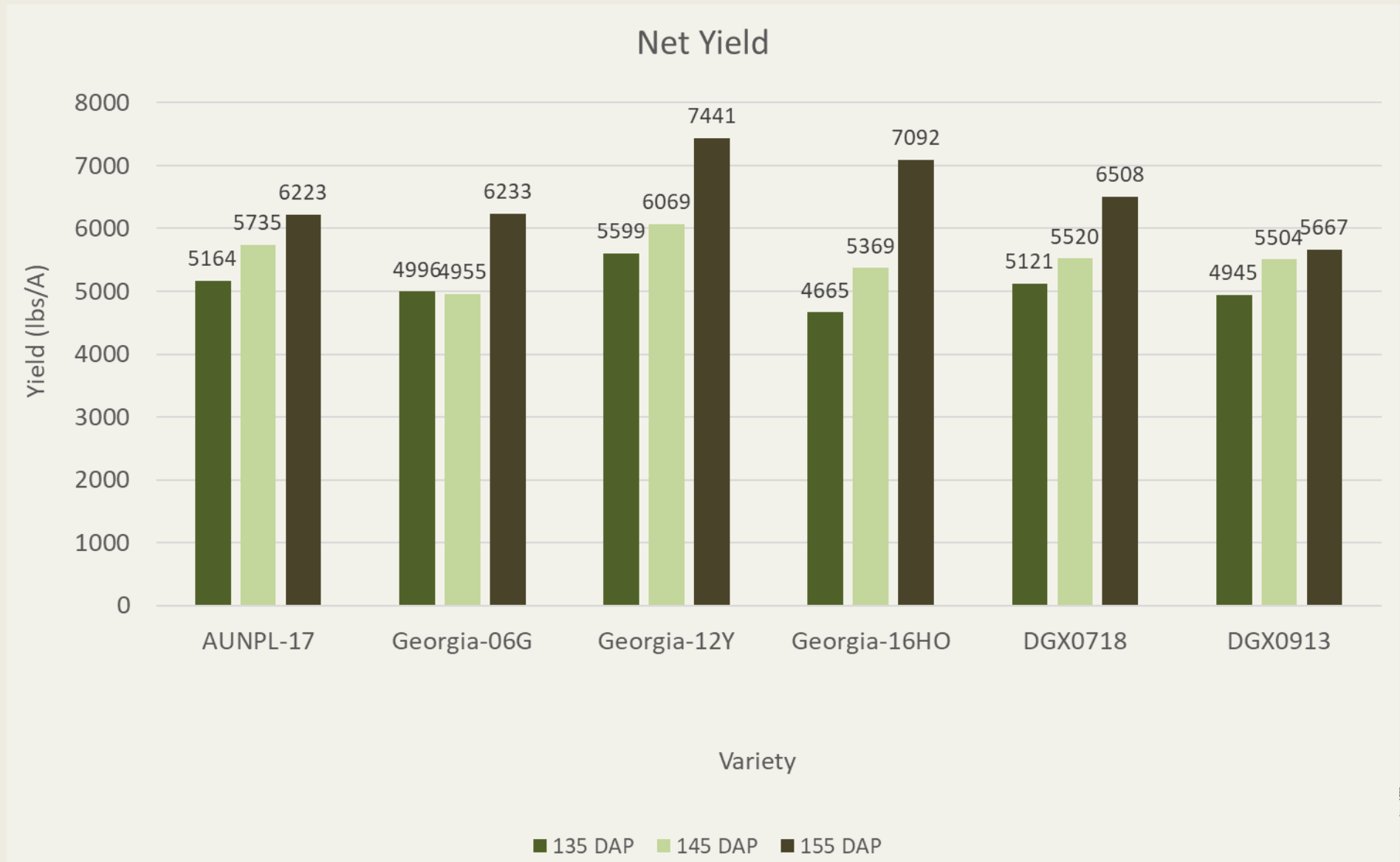
Black begins to replace reddish-brown or brown in the saddle area and progresses over reddish-brown or brown until the entire scraped area appears black. Pods will move through this class in 19-21 days.



Two Crop Profile Due: Weather in Oklahoma

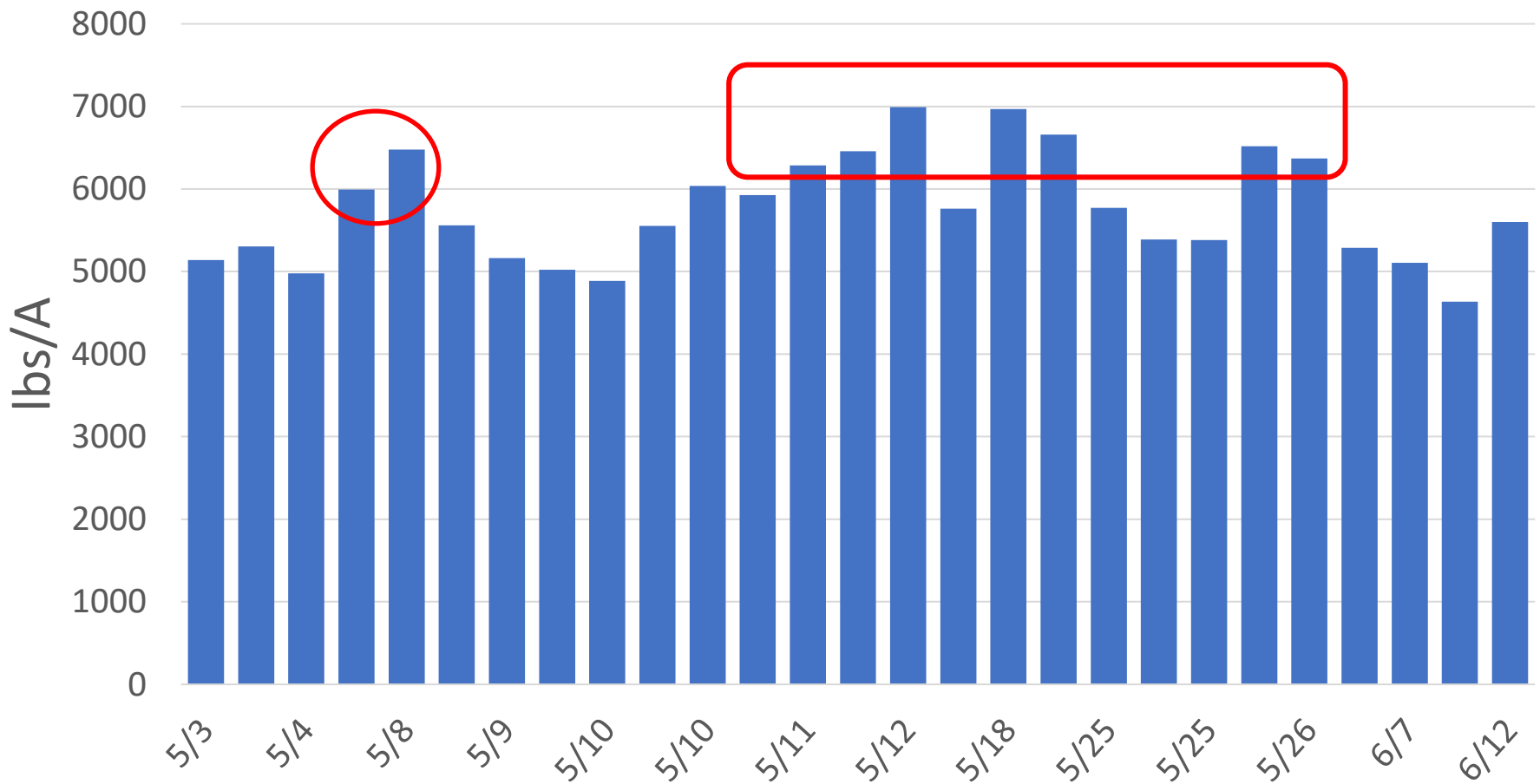


Dig Date x Variety Trial 2023, May 5th



gia
ics

2023 Cultivar Trials -- GA-06G



**Yield were down in Irrigated and Non-irrigated, especially in central and western part of the state



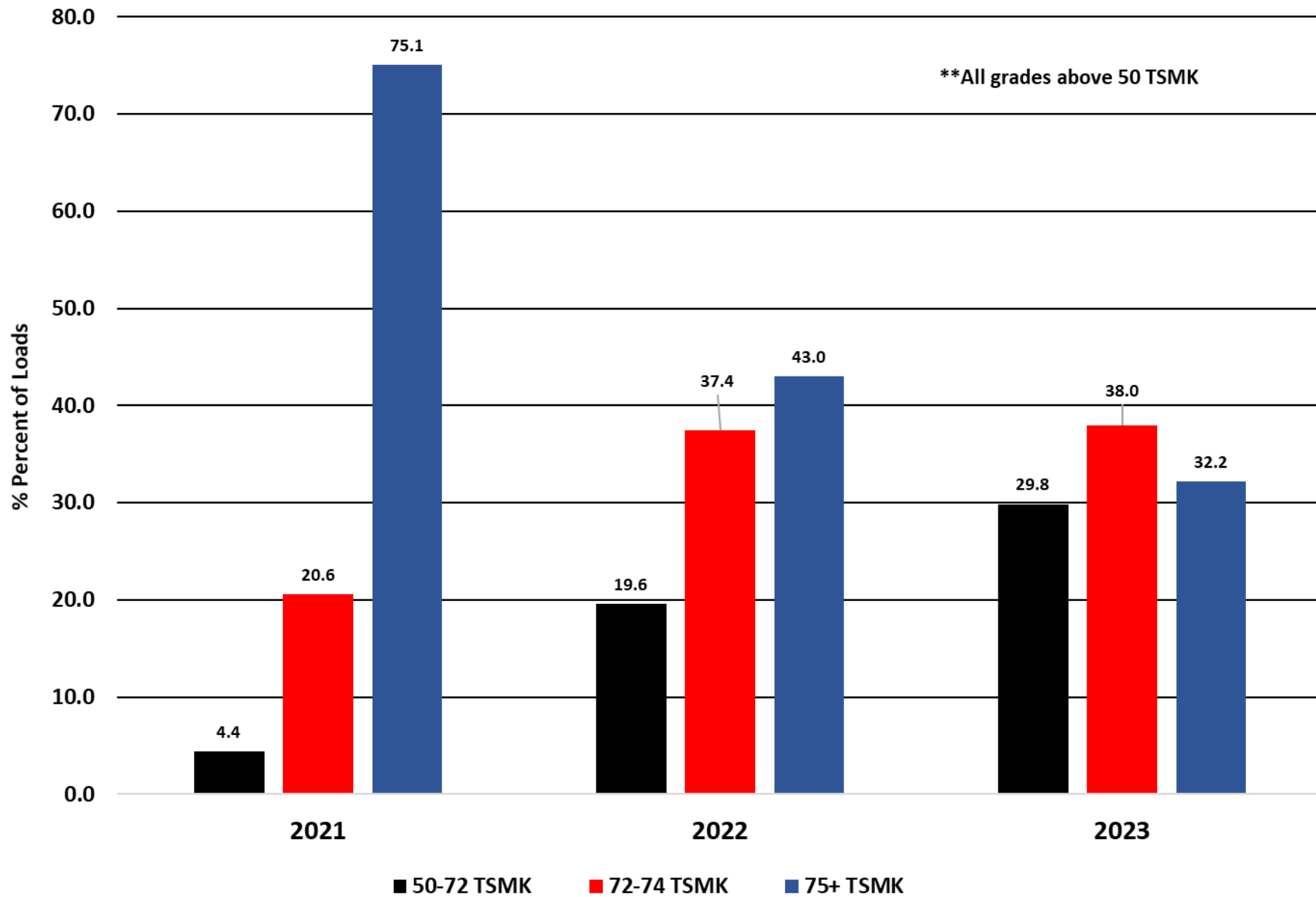
North MS, AR, Virginia/Carolinas - Good Yields



ARKANSAS



Farmer Stock Grade Comparison 2021-2023





2023 Crop Year in Alabama Loads Grades

Over 73% SMKRS 17%

73% SMKRS 9%

Under 73% SMKRS 74%





2024 – Grower Concerns

➤ Market

- **Contract availability and price**

➤ Weather

- Drought in West
- Crazy weather in SE

➤ Production

- Irrigation cost
- Increased production cost

➤ Pest issues

- TSWV
- Increasing herbicide resistant weed biotypes
- Disease/Nematodes
- Rootworm/Burrower bug





Bright future but 1-4 years on new varieties

- TiftNV-HG – High Yield, RKN, TSWV
- Georgia-22MPR – High Yield, RKN, TSWV
- Georgia-21GR - High Yield, TSWV
- FloRun T61- High Yield, TSWV
- FloRun 52N - TSWV
- DGX0913 - TSWV
- CB7 – TSWV, Late Leafspot

In 2024, growers need to:

- **Do not change based on 2023**
- **Understand Germ and Vigor**
- **Watch weather and plant in good conditions**
- **TSWV Management**
- **Use the recommended strategies to minimize Disease, Insects, Weeds, etc**

2024 US Peanut Acreage Estimates

State	2023 Planted Acres	2024 ESTIMATED Acres	Diff	Change
AL	173	185	12	+6.9%
AR	34	40	6	+17.6%
GA	770	770 - 820	0-50	0, +6.5%
FL	155	160 -165	5 -10	+3.2, 6.5%
LA	2	2	0	0
MO	21	21	0	0
MS	18	20	2	+11%
NM	11	11	0	0
OK	14	19	5	+36%
TX	220	220	0	0
NC	122	124	2	+1.6%
SC	74	74	0	0
VA	29	30	1	+3%
	1,643	1,676 (1,731)	+33 (+88)	+2% (5.4%)

Acres Will likely increase if:

- Cotton \$ remains low
- Dicamba ?????

Thank You Contributors

- **Ga** Scott Monfort, UGA
- **AL** Kris Balkcom, AU
- **AR** Travis Faske, UoA
- **FL** Barry Tillman, UF
- **MS** Brendan Zurweller, MS State
- **MO** Justin Calhoun, UM
- **NC** David Jordan, NCSU
- **NM** Naveen Puppala, NMSU
- **OK** Todd Baughman, OK State
- **SC** Dan Anco, Clemson
- **TX** Emi Kimura, TAMU
- **TX** Shelly Nutt, TPB
- **VA** Maria Balota, VT



UNIVERSITY OF
GEORGIA

College of Agricultural &
Environmental Sciences

Department of Crop and Soil Sciences

Questions??

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Have a Productive Year!!!



UNIVERSITY OF
GEORGIA
College of Agricultural &
Environmental Sciences
Department of Crop and Soil Sciences



NATIONAL

PEANUT

BUYING POINTS

Association



COOPERATIVE EXTENSION
College of Agriculture, Forestry and Life Sciences

PEANUT COST OF PRODUCTION AND MAKING A PROFIT

National Peanut Buying Points Association Winter Conference

February 18, 2024

Nathan Smith, PhD

Extension Economist

2024 Budget Considerations

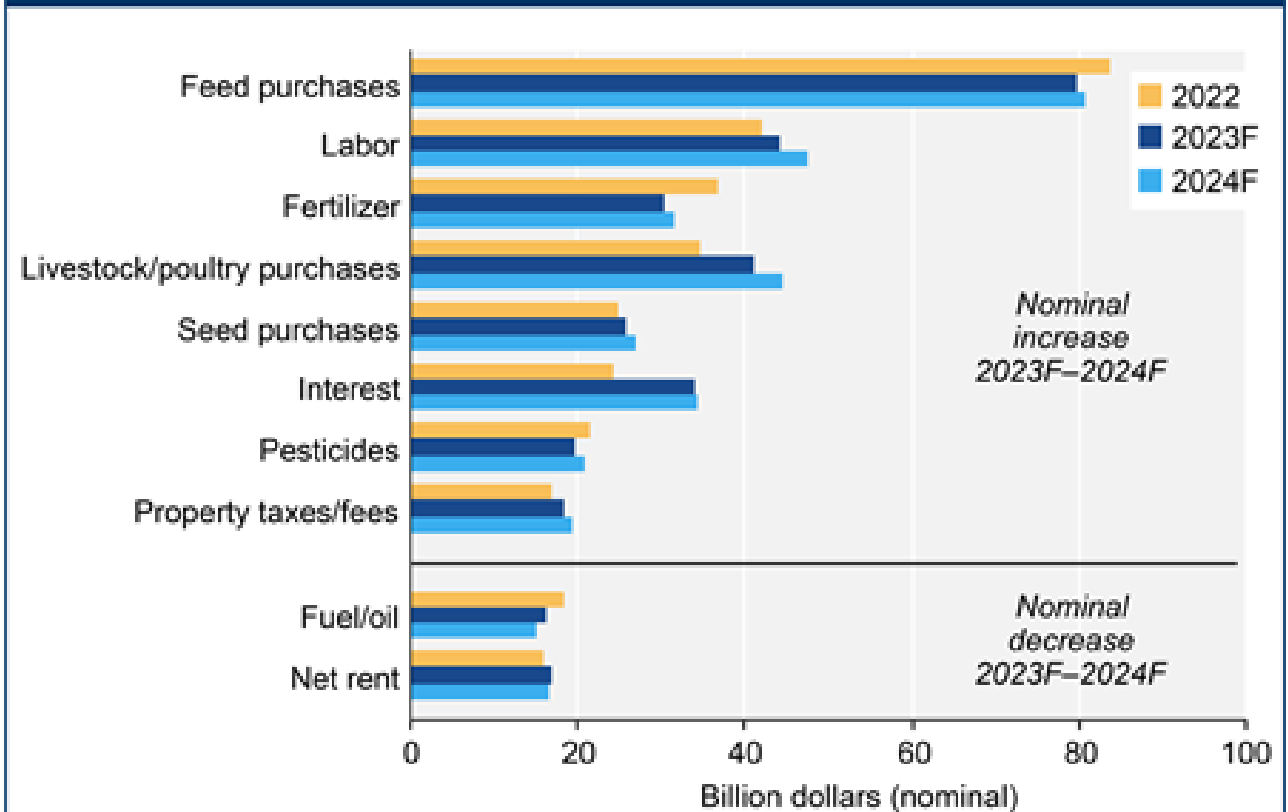
- Yield Expectation
 - SC Peanuts averaged a 4,050 lb per acre yield in 2023. (GA average 4,070 lb per acre.)
 - Budgeted yields at 4,000 lbs/ac for dryland and 5,000 lbs/ac for irrigated. (UGA 3,400 lbs/ for dryland and 4,700 lbs/a for irrigated.)
- Budgeted seed price as same last year.
- Chemical inputs, some adjusted down and some left same.

2024 Budget Considerations

- Diesel fuel price down 17.5% from this time last year.
- Fertilizer down from this time last year:

Urea	-28%
25-S	-37%
DAP	-16%
Potash	-38%
Lime	-2.5%

Selected U.S. farm production expenses, 2022–2024F



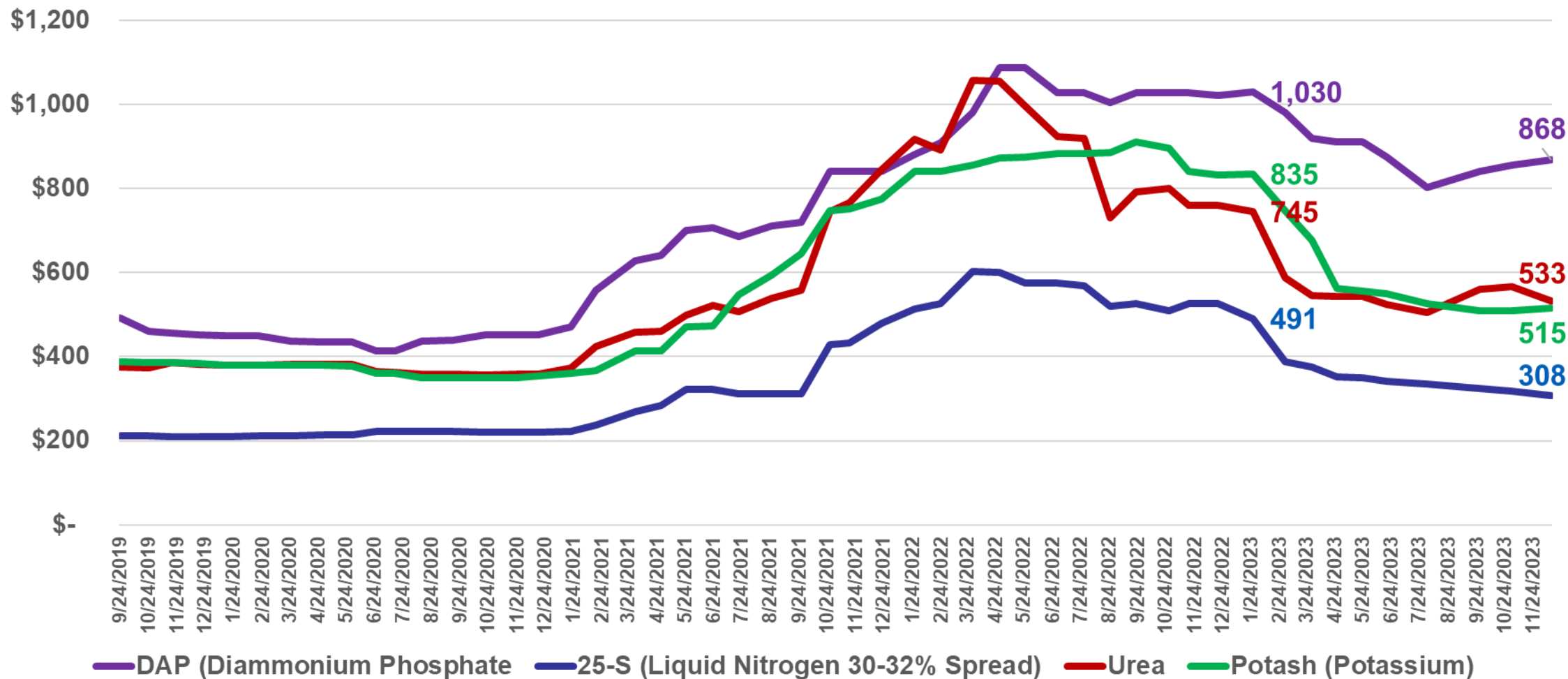
Note: F = forecast.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.

Data as of February 7, 2024.



SC Fertilizer Prices Per Ton



Source: South Carolina Dept of Ag-USDA Market News, Columbia, SC
803-737-4491. www.ams.usda.gov/mnreports/CO_GR210.txt

2023 Projected Peanut Production



	Planted Acres	Harvested Acres	Yield	Production
	1,000 acres		lbs/ac	Tons
AL	175	171	2,810	240,255
AR	35	34	5,200	98,600
FL	160	152	3,320	252,320
GA	775	770	4,070	1,566,950
MS	18	16	3,600	28,800
NM	11	10	2,100	10,500
NC	124	123	4,300	264,450
OK	16	15	3,900	29,250
SC	77	74	4,050	149,850
TX	225	180	2,600	234,000
VA	29	29	4,830	70,035
US	1,645	1,574	3,742	2,945,010

Source: USDA NASS Crop Production Reports



	CORN-NI	COTTON-NI	PEANUTS-RU-NI	SOYBEANS-NI
REVENUE				
PROJECTED YIELD	125	900	4,000	35
FUTURES PRICE	\$4.46	\$0.85	\$0.2500	\$11.41
HARVEST BASIS	\$0.50	-\$0.01	\$0.00	\$0.10
EXPECTED CROP REVENUE	\$620.00	\$756.00	\$1,000.00	\$402.85
<i>COTTONSEED</i>		168.75		
MARKETING	\$0.00	-\$23.06	-\$6.00	\$0.00
CHECKOFF	\$0.00	-\$1.88	-\$4.00	-\$2.01
EXPECTED CROP REVENUE	\$620.00	\$ 899.81	\$ 990.00	\$ 400.84
DIRECT EXPENSE				
SEED	\$71.50	\$99.18	\$130.50	\$50.00
FERTILIZER	\$195.10	\$191.17	\$100.94	\$90.00
CROP PROTECTION	\$70.71	\$111.09	\$340.90	\$74.98
CROP INSURANCE	\$9.00	\$11.00	\$9.00	\$5.00
DRYING OR GINNING	\$23.96	\$108.00	\$25.74	\$1.34
IRRIGATION ENERGY				
CUSTOM HIRE	\$53.75	\$10.00	\$22.00	\$22.25
SUPPLIES	\$0.00	\$17.81	\$0.00	\$0.00
LABOR	\$5.88	\$8.16	\$17.46	\$6.95
MACHINERY OPERATING	32.51	\$71.59	\$79.33	\$36.00
INTEREST ON OP. CAP.	\$18.50	\$25.12	\$29.03	\$11.46
TOTAL DIRECT EXPENSES	\$480.91	\$ 653.12	\$ 754.90	\$ 297.98
RETURN AVAILABLE FOR OVERHEAD, DEBT SERVICE, & MANAGEMENT	\$ 139.09	\$ 246.69	\$ 235.10	\$ 102.86

Taxes
Land Rent
Insurance
Utilities
Interest..

January 2024				
Strip-Tillage	NON-IRRIGATED			
	Cotton	Peanuts	Corn	Soybeans
EXPECTED YIELD per ACRE	750 lbs	3,400 lbs	85 bu	30 bu
EXPECTED SEASON AVG PRICE	\$0.80 /lb	\$513 /ton	\$5.00 /bu	\$11.50 /bu
GROSS RETURN per ACRE	\$600	\$871	\$425	\$345
VARIABLE COSTS per ACRE				
Seed	115	126	78	66
Cover Crop Seed*				
BWEP	1			
Fertilizer & Lime**	125	84	140	98
Chicken Litter				
Chemicals	151	142	38	37
Custom Application				
Handweeding	18	18		
Scouting	13	13		
Fuel and Lube***	43	50	24	21
Repairs and Maintenance	41	49	21	17
Irrigation****				
Labor	18	30	13	11
Insurance	38	43	35	22
Land Rent				
Other				
Interest on Operating Capital	25	24	15	12
Gin & Warehouse (net after cottonseed)	21			
Drying and Cleaning		45	26	
Marketing and Fees		11		
TOTAL VARIABLE COSTS per ACRE	\$607	\$634	\$390	\$283
RETURN ABOVE VARIABLE COST per ACRE	-\$7	\$237	\$35	\$62

FINANCIAL EFFICIENCY BY CROP

	CORN-NI	COTTON-NI	PEANUTS-RU-NI	SOYBEANS-NI
EXPECTED CROP REVENUE	\$620.00	\$899.81	\$990.00	\$400.84
TOTAL DIRECT EXPENSES	\$480.91	\$653.12	\$754.90	\$297.98

RETURN AVAILABLE FOR OVERHEAD, DEBT SERVICE, & MANAGEMENT	\$ 139.09	\$ 246.69	\$ 235.10	\$ 102.86
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DIRECT EXPENSE TO REVENUE RATIO	78%	73%	76%	74%
OPERATING PROFIT MARGIN	22%	27%	24%	26%
Futures Price Required for:				
40% Operating Profit Margin	\$5.33	\$0.98	\$0.29	\$13.05
25% Operating Profit Margin	\$4.59	\$0.83	\$0.25	\$11.33
10% Operating Profit Margin	\$3.84	\$0.68	\$0.22	\$9.62

Revenue Protection Crop Insurance Guarantee

Direct Expenses

<u>MPCI RP</u>	<u>CORN-NI</u>	<u>COTTON-NI</u>	<u>PEANUTS-RU-NI</u>	<u>SOYBEANS-NI</u>
65% Coverage	79%	73%	79%	91%
70% Coverage	85%	78%	85%	98%
75% Coverage	90%	83%	90%	104%



	CORN-IRR	COTTON-IRR	PEANUTS-RU-IRR	SOYBEANS-IRR
REVENUE				
PROJECTED YIELD	210	1250	5,000	65
FUTURES PRICE	\$4.46	\$0.85	\$0.25	\$11.41
HARVEST BASIS	\$0.50	-\$0.01	\$0.00	\$0.10
EXPECTED CROP REVENUE	\$1,041.60	\$1,050.00	\$1,250.00	\$748.15
<i>COTTONSEED</i>		168.75		
MARKETING	\$0.00	-\$32.03	-\$7.50	\$0.00
CHECKOFF	\$0.00	-\$2.60	-\$5.00	-\$3.74
EXPECTED CROP REVENUE	\$1,041.60	\$ 1,184.11	\$ 1,237.50	\$ 744.41
DIRECT EXPENSE				
SEED	\$104.00	\$99.18	\$130.50	\$55.00
FERTILIZER	\$277.10	\$177.67	\$100.94	\$110.00
CROP PROTECTION	\$73.69	\$111.09	\$376.30	\$89.69
CROP INSURANCE	\$5.00	\$8.00	\$8.00	\$5.00
DRYING OR GINNING	\$40.26	\$150.00	\$32.18	\$2.49
IRRIGATION ENERGY	\$54.00	\$27.00	\$27.00	\$27.00
CUSTOM HIRE	\$83.50	\$10.00	\$25.00	\$32.75
SUPPLIES	\$0.00	\$24.74	\$0.00	\$0.00
LABOR	\$5.88	\$8.16	\$1.50	\$6.95
MACHINERY OPERATING	32.51	\$71.59	\$9.70	\$36.00
INTEREST ON OP. CAP.	\$27.04	\$27.50	\$28.44	\$14.60
TOTAL DIRECT EXPENSES	\$702.98	\$ 714.93	\$ 739.56	\$ 379.48
RETURN AVAILABLE FOR OVERHEAD, DEBT SERVICE, & MANAGEMENT	\$ 338.62	\$ 469.18	\$ 497.94	\$ 364.93

Taxes
Land Rent
Insurance
Utilities
Interest..



January 2024				
Strip-Tillage	IRRIGATED			
	Cotton	Peanuts	Corn	Soybeans
EXPECTED YIELD per ACRE	1,200 lbs	4,700 lbs	200 bu	60 bu
EXPECTED SEASON AVG PRICE	\$0.80 /lb	\$513 /ton	\$5.00 /bu	\$11.50 /bu
GROSS RETURN per ACRE	\$960	\$1,204	\$1,000	\$690
VARIABLE COSTS per ACRE				
Seed	115	126	125	66
Cover Crop Seed*				
BWEP	2			
Fertilizer & Lime**	169	84	361	98
Chicken Litter				
Chemicals	152	208	42	53
Custom Application				
Handweeding	18	18		
Scouting	13	15		
Fuel and Lube***	43	50	24	21
Repairs and Maintenance	41	49	21	17
Irrigation****	79	57	79	45
Labor	18	30	12	11
Insurance	20	31	20	13
Land Rent				
Other				
Interest on Operating Capital	29	29	30	14
Gin & Warehouse (net after cottonseed)	34			
Drying and Cleaning		63	61	
Marketing and Fees		15		
TOTAL VARIABLE COSTS per ACRE	\$732	\$775	\$775	\$337
RETURN ABOVE VARIABLE COST per ACRE	\$228	\$430	\$225	\$353

FINANCIAL EFFICIENCY BY CROP

	CORN-IRR	COTTON-IRR	PEANUTS-RU-IRR	SOYBEANS-IRR
EXPECTED CROP REVENUE	\$1,041.60	\$1,184.11	\$1,237.50	\$744.41
TOTAL DIRECT EXPENSES	\$702.98	\$714.93	\$739.56	\$379.48

RETURN AVAILABLE FOR OVERHEAD, DEBT SERVICE, & MANAGEMENT	\$ 338.62	\$ 469.18	\$ 497.94	\$ 364.93
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DIRECT EXPENSE TO REVENUE RATIO	67%	60%	60%	51%
OPERATING PROFIT MARGIN	33%	40%	40%	49%
Futures Price Required for:				
40% Operating Profit Margin	\$5.33	\$0.84	\$0.2494	\$10.48
25% Operating Profit Margin	\$4.59	\$0.70	\$0.2123	\$8.76
10% Operating Profit Margin	\$3.84	\$0.56	\$0.1752	\$7.04

Revenue Protection Crop Insurance Guarantee

Direct Expenses

<u>MPCI RP</u>	<u>CORN-IRR</u>	<u>COTTON-IRR</u>	<u>PEANUTS-RU-IRR</u>	<u>SOYBEANS-IRR</u>
65% Coverage	91%	92%	101%	133%
70% Coverage	98%	99%	109%	143%
75% Coverage	104%	105%	116%	152%

Crop Insurance Prices

	2017	2018	2019	2020	2021	2022	2023	2024
Corn	\$3.87	\$3.82	\$3.97	\$3.92	\$4.73	\$5.87	\$6.09	\$4.69
Cotton	\$0.73	\$0.75	\$0.74	\$0.70	\$0.80	\$1.02	\$0.85	\$0.80
Grain Sorghum	\$3.81	\$3.78	\$3.95	\$3.75	\$4.30	\$5.73	\$5.87	\$4.77
Peanut, RU	\$395	\$392	\$417	\$398	\$420	\$481	\$535	\$536
Peanut, VA	\$439	\$443	\$442	\$434	\$487	\$534	\$594	\$606
Soybean	\$10.25	\$10.09	\$9.65	\$9.36	\$11.54	\$13.68	\$13.69	\$12.02

Source: USDA RMA Price Discovery (February 28 Closing Date)

10-year comparison

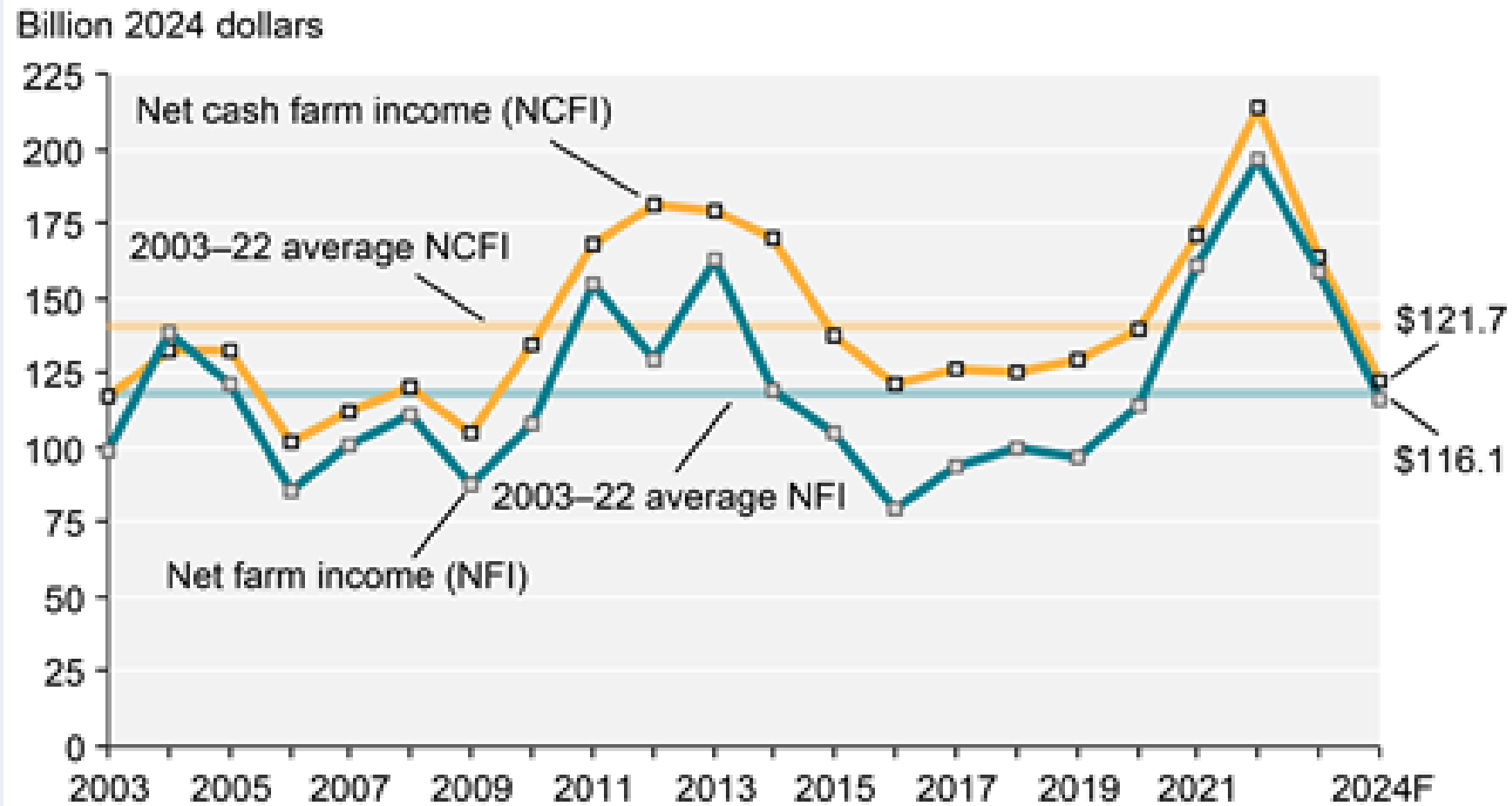
Weight Average for Irrigated & Non-Irrigated

	~2014 Cost of Production	2024 Cost of Production	Cost Change
Peanuts	\$919.28	\$1,178.77	\$259.49
Cotton	\$876.28	\$1,086.89	\$210.61
Corn	\$892.68	\$1,112.97	\$220.29
Soybeans	\$498.88	\$601.64	\$102.76

10-year comparison

	2014 Cost of Production	2024 Cost of Production	Cost Change	Revenue Change
Peanuts	\$919.28	\$1,178.77	\$259.49	\$165.44
Cotton	\$876.28	\$1,086.89	\$210.61	-\$50.02
Corn	\$892.68	\$1,112.97	\$220.29	\$96.25
Soybeans	\$498.88	\$601.64	\$102.76	\$9.54

U.S. net farm income and net cash farm income, inflation adjusted, 2003–24F



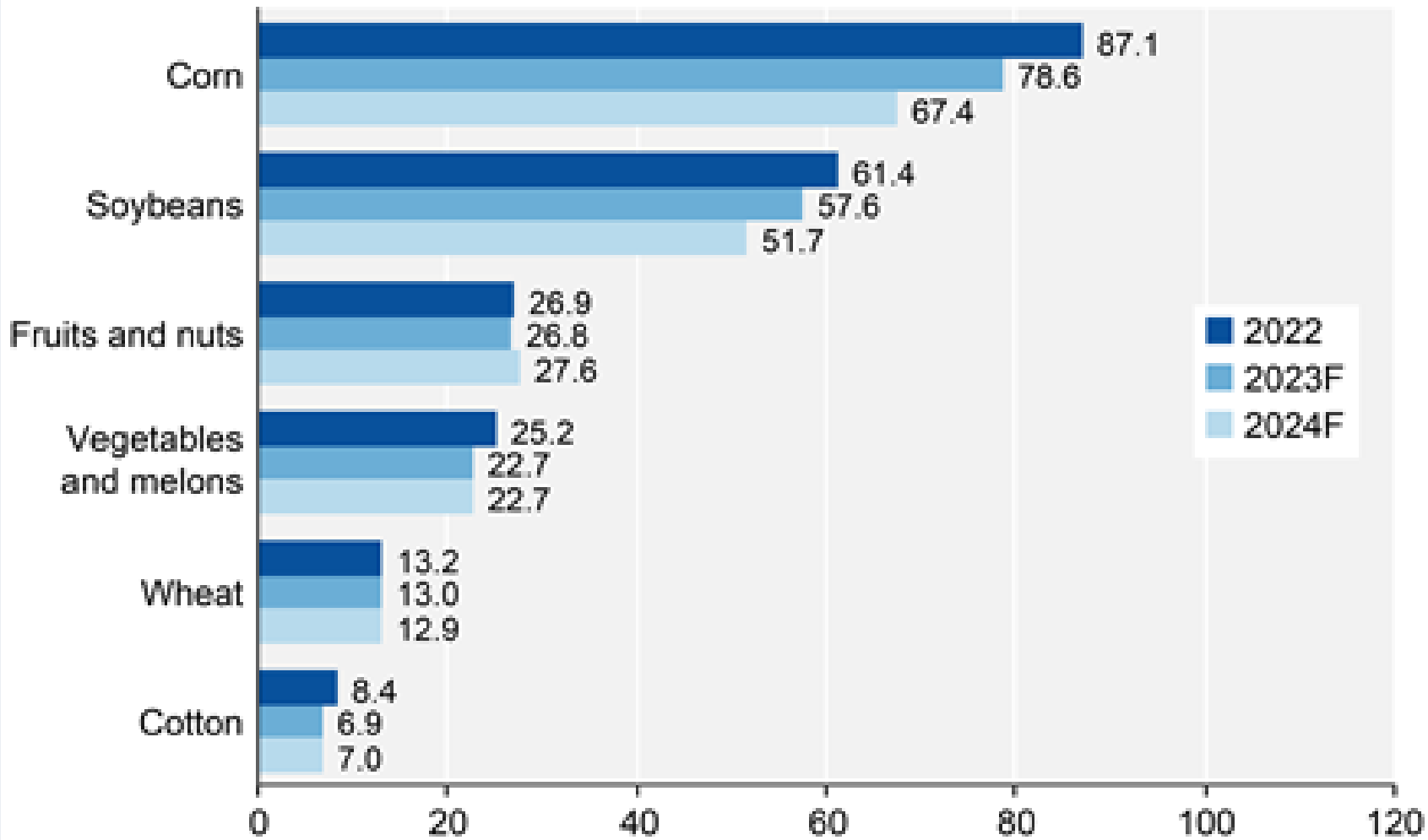
Note: F = forecast; data for 2023 and 2024 are forecasts. Values are adjusted for inflation using the U.S. Department of Commerce, Bureau of Economic Analysis, Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2024 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.

Data as of February 7, 2024.

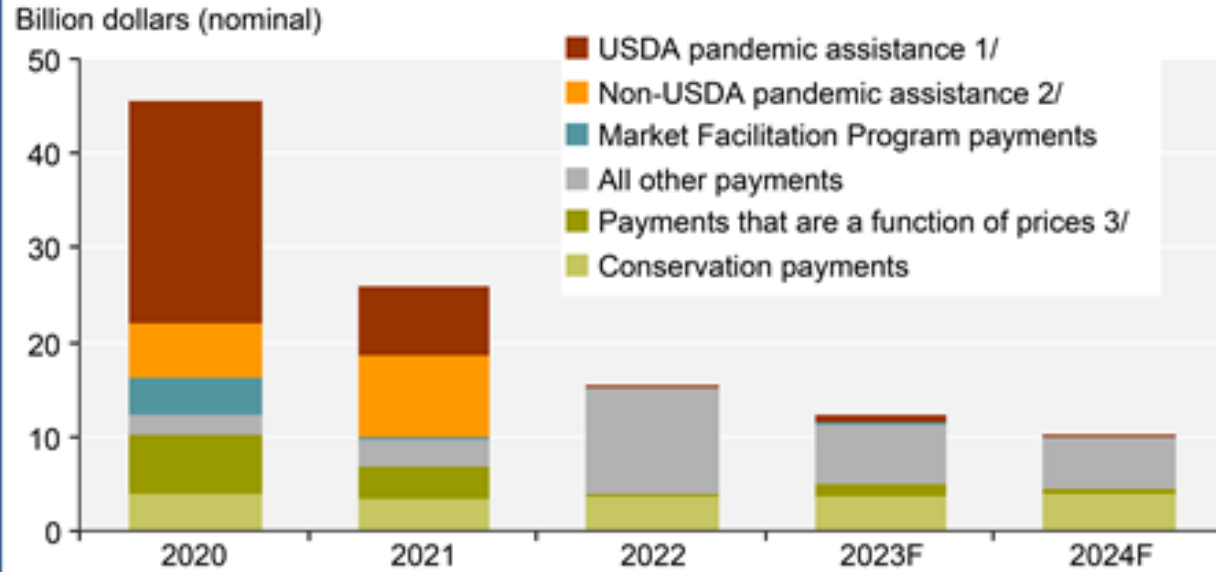
U.S. cash receipts for selected crops, 2022–2024F

Billion dollars (nominal)



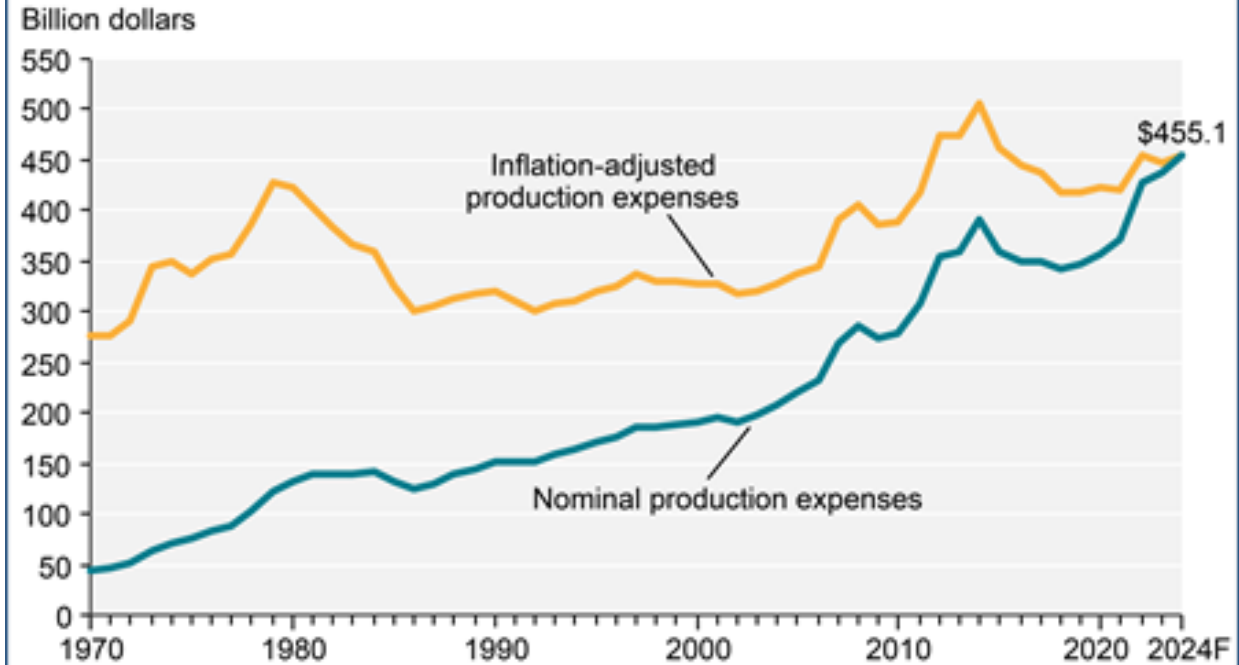
Note: F = forecast; data for 2023 and 2024 are forecasts.
Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.
Data as of February 7, 2024.

Direct Government payments to U.S. farm producers, 2020–24F



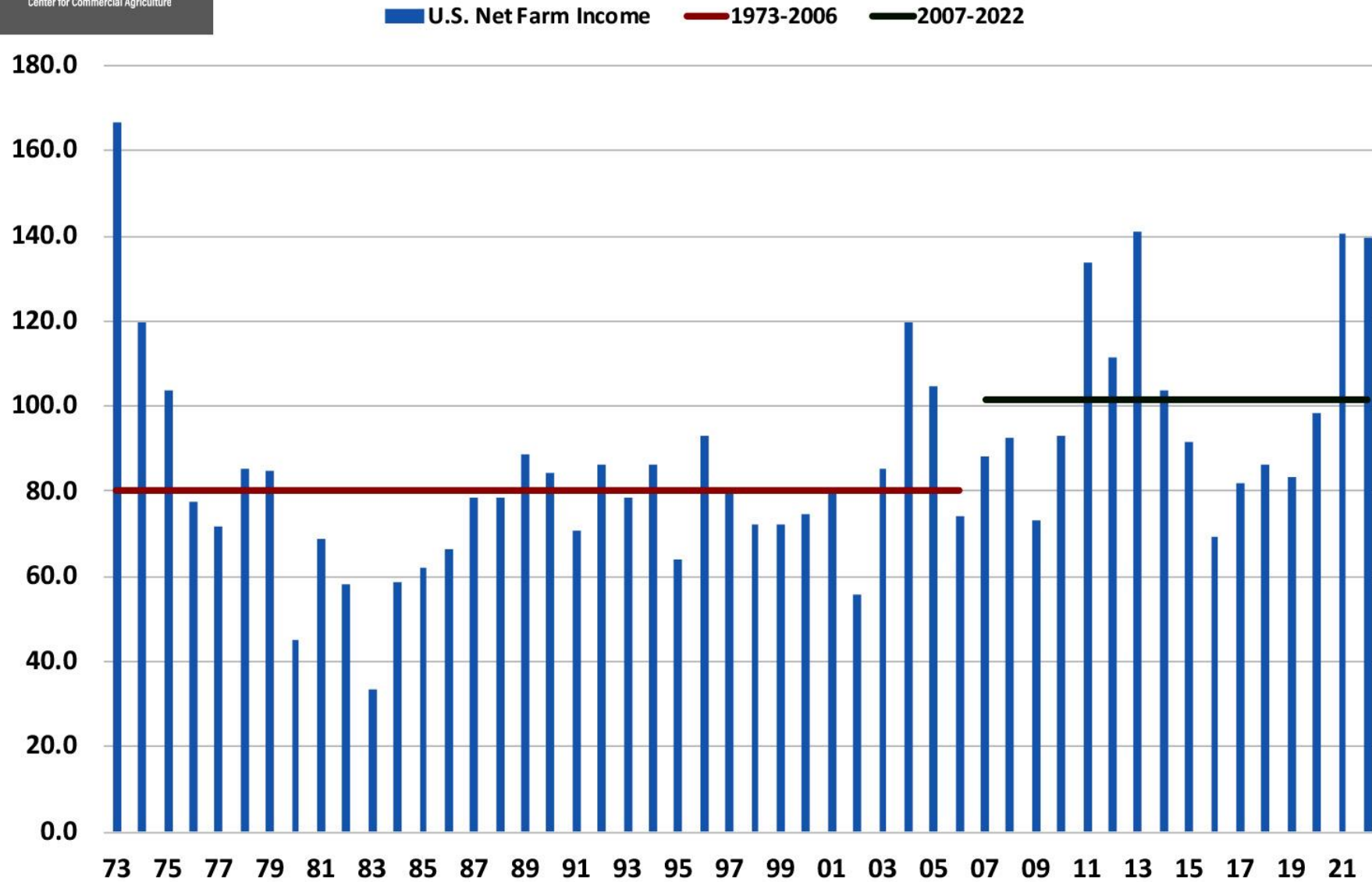
F = forecast.
 1/ Includes payments from the Coronavirus Food Assistance Program and other USDA pandemic assistance for producers.
 2/ Includes forgiven loans from the Paycheck Protection Program.
 3/ Includes Price Loss Coverage, Agriculture Risk Coverage, loan deficiency payments (excluding grazeout payments), marketing loan gains, certificate exchange gains, and dairy payments.
 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.
 Data as of February 7, 2024.

Nominal and inflation-adjusted U.S. farm production expenses, 1970–2024F



Note: F = forecast; data for 2023 and 2024 are forecasts. Values are adjusted for inflation using the U.S. Department of Commerce, Bureau of Economic Analysis, Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2024 by USDA, Economic Research Service.
 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.
 Data as of February 7, 2024.

Figure 1. Real U.S. Net Farm Income (Billions of \$)
 Source: USDA-ERS





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CU-CAT will be the hub for opportunities for Clemson Ag. Tech researchers and external parties to work together on developing, testing, and training on new technologies.

The pillars of research, education, and outreach are at the center of CU-CAT goals, missions, and desired outcomes and are directly aligned with the Land Grant Mission.

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PRECISION AGRICULTURE

HOPPER BOTTOM SEMI-TRAILER MODIFIED FOR IN-SHELL PEANUT DRYING: DESIGN, FABRICATION, AND PERFORMANCE TESTING



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HIGHLIGHTS

- Computational fluid dynamics modeling of airflow through the peanut load improved the design process.
- Peanuts dried using the modified hopper bottom semi-trailer passed inspection at 9.1% moisture content in preliminary tests.
- Final moisture gradient in the modified hopper bottom semi-trailer consisted of even layers from front-to-back with moisture increasing with depth.
- Current inspection probe sampling pattern biases inspection moisture measurements lower by not sampling the hopper bottom.

ABSTRACT. Hopper bottom semi-trailers (HBST) modified to dry loads of in-shell peanuts would provide several advantages to peanut producers and peanut processing facility operators. Producers who have HBST for transporting grain would have an additional use for their HBST and would reduce harvest delays during peak harvest times when trailer availability is limited from peanut processors. Additionally, smaller processing facilities would gain the economic advantages of semi-trailers without the investment in hydraulic lifts to unload peanut drying van semi-trailers. Before this study, no HBST had been modified to add peanut drying functionality. The objectives of this study were to design, fabricate, and test the performance of drying modifications to a HBST. After review of the functional components needed to dry peanuts and existing structural constraints of the HBST, the components fabricated were an air inlet connection, an enclosed transition space, an air plenum vent, and air exhaust vents on the undersides of the hopper tubs. The number, size, and location of the air exhaust vents were determined using a computational fluid dynamic model. Three test loads of peanuts were dried in the modified HBST during the 2020 peanut harvest season. Measurements were taken at intervals throughout the peanut drying process to assess drying and to monitor air temperature and relative humidity. Results of a test load indicated that the moisture content decreased from 12.9% wet basis (w.b.) to 12.0% w.b. after 8.5 h of drying. Average moisture content was reduced to 11.1% w.b. following an additional 8.6 h without the dryer operating. The sample load official grade moisture content was 9.1% w.b. after the rest period. The most important finding was that a moisture gradient persisted in the loads of peanuts after active drying and rest period. The peanuts located at the top of the load had a moisture content of 9% w.b. while those with the highest moisture content of 14% w.b. were at the bottom of the load. The official inspection sampling procedure did not detect the moisture content differences in the test loads. The finding of a persistent moisture gradient will require more investigation and modification of the HBST.

Keywords. Computational Fluid Dynamics, CFD, Design, Drying, Hopper-bottom semi-trailer, Moisture distribution, Moisture gradient, Peanuts, Retrofit.

Three types of trailers are used to transport harvested in-shell peanuts from fields to processing facilities. Prior to 1999, the drying trailer or wagon was used which resembles an open-topped rectangular metal box on wheels. The drying trailer has an elevated perforated floor 20 cm above the bottom of the trailer which forms an air plenum to distribute heated forced air beneath loads of in-shell peanuts to dry them. Drying trailers are usually of two lengths (4.3 and 6.4 m) with load capacities for in-shell peanuts of 4 and 6 Mg, respectively. Drying trailers of both lengths have

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Mention of company or trade names is for description only and does not imply endorsement by the USDA. The USDA is an equal opportunity provider and employer.

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One of the goals of the Clemson Precision Ag Group is to develop software solutions that can be used to help growers make improved management decisions. The calculators or web apps below are designed to be simple to use, and each one contains instructions for operation.

Drip Fertigation Calculator



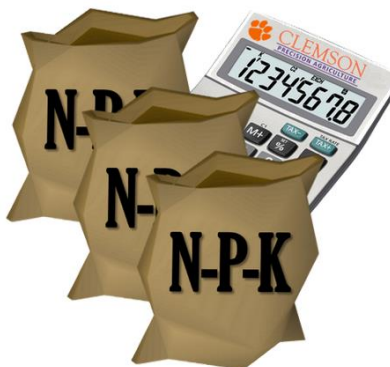
Calculate daily and weekly fertilizer rates for drip fertigation.

EMC Calculator



Grain storage tool. Determine equilibrium moisture content (EMC) as function of air conditions. Includes EMC forecasting tool for local weather.

Clemson Fertilizer Blend Calculator



Evaluate different fertilizer blends for meeting NPK fertilizer application requirements in a cost effective

Injection Pump Settings Calculator



Determine injection pump settings for chemigation and fertigation.

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THANK YOU

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T.E. MOYE



2023 Pre-Harvest Meeting

Scott Monfort – Extension Peanut Agronomist -UGA

- ▶ Weather conditions pushed back harvest dates
- ▶ Grading usually begins in September
- ▶ Many Districts did not begin until October

2023 Crop Overview

- ▶ Lower grades were reported from all Districts
- ▶ Lower yields were reported from Producers and Buying Points
- ▶ South Carolina experienced some freeze damage towards the end of the harvest

2023 Inspector Training

- ▶ **July 27 through August 10**
- ▶ Experienced Inspectors - Classroom and OJT - **292**
- ▶ **August 16 through September 11**
- ▶ New Inspectors – Classroom and OJT - **218**

2023 Farmers Stock Seasonal Employees

1,057 employees during Farmers Stock

323,017 hours worked from 8-1-23 to 12-06-23

64,389 hours overtime worked from 8-1-23 to 12-06-23

387,406 total hours worked 8-1-23 to 12-06-23

2023 Georgia Tons per 1007 Certificate

District	Tonnage	1007's Used	Tons per 1007
Pelham	122,310	6,802	18
Blakely	150,695	9,108	17
Colquitt	155,175	9,446	16
Dawson	63,631	6,753	9
Vidalia	168,683	11,973	14
Ocilla	173,839	14,685	12
Ashburn	204,400	14,586	14

2023 Georgia Tons per 1007 Certificate

District	Tonnage	1007's Used	Tons per 1007
Statesboro	194,049	11,627	17
Moultrie	130,230	8,249	16
Tifton	130,523	11,114	12
Bainbridge	82,784	6,077	14
GA Totals	1,576,319		
South Carolina	139,217	7,224	19

2023 National Tonnage Reports

State	Tonnage
Alabama	290,310
Arkansas	132,109
Florida	194,331
Georgia	1,576,321
Mississippi	24,923
Missouri	28,249

2023 National Tonnage Reports

State	Tonnage
New Mexico	10,391
North Carolina	258,393
Oklahoma	20,892
South Carolina	139,217
Texas	229,415
Virginia	62,291

Grand Total National Tonnage

2,966,841



Automated Tube



In shell Moisture Machine



Probe Study